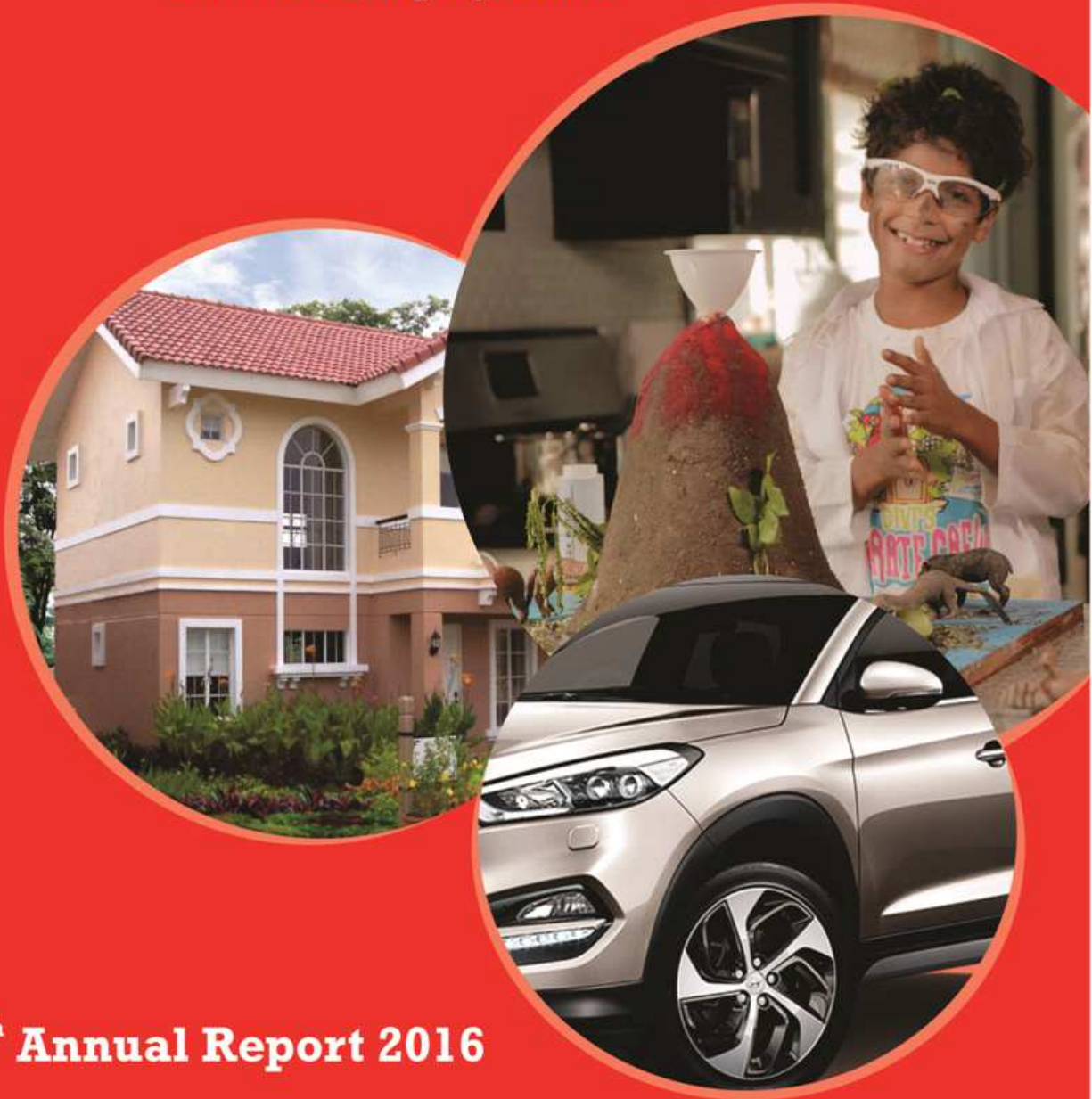




**The Guyana and Trinidad Mutual Fire
Insurance Company Limited**



137th Annual Report 2016

Notice of Meeting

The **ORDINARY GENERAL MEETING OF MEMBERS** will be held at 17:00 hours on Wednesday, 20th September, 2017 at the Georgetown Club, 208 Camp Street, Georgetown.

AGENDA

1. To receive and consider the Report of the Directors, the Accounts for the year ended 31st December 2016 and the Report of the Auditors thereon.
2. To sanction the declaration of a final dividend on Scrip Capital.
3. To elect Directors.
4. To fix remuneration of the Directors.
5. To elect Auditors and fix their remuneration.

By Order of the Board



K. Goberdhan
**Company Secretary/
Finance Controller**

GTM Buildings

27/29 Robb & Hincks Streets
Georgetown
15th August, 2017

N.B. The right to vote by proxy may only be exercised if the member resides outside of the City of Georgetown.

The appointed proxy must be a member of the Company.

The instrument appointing a proxy must be deposited at the Head Office of the Company not less than twenty-four hours before the time appointed for holding the meeting.

Chairman & Board of Directors

CHAIRMAN

R. L. SINGH, A.A., A.C.I.S.

DIRECTORS

P. S. FRASER

R. E. CHEONG, A.A., F.C.I.I, F.L.M.I., C.L.U.

L. W. VALIDUM, M.D.

E. A. LUCKHOO, S.C, LL.B , (HONS) (LOND)

B. J. HARPER (Ms.), B.A.

MANAGING DIRECTOR

R. St. P. YEE, B. Sc. (HONS), E.M.B.A.

Management Team

MANAGING DIRECTOR

R. ST. P. YEE, B. Sc. (HONS), E.M.B.A

MANAGER

R. SINGH (MRS.), B.Sc, Dip. Mgt.

COMPANY SECRETARY /FINANCE CONTROLLER

K. GOBERDHAN, F.C.C.A.

GROUP SALES MANAGER

MAJOR I. ALLI

BRANCH MANAGER, ST. LUCIA

M. FONTENELLE, L.U.T.C.F, F.L.M.I., A.C.S., P.M.P

BRANCH MANAGER, ST. VINCENT

C. CAMBRIDGE, A.I.A.A., A.C.S (HONS), A.I.R.C, Dip.Mgt (UWI)

BRANCH MANAGER (AG.), GRENADA

D. FELIX, C.C., C.L., J.P.

REPORT OF THE DIRECTORS

The Directors have pleasure in presenting their REPORT and the AUDITED FINANCIAL STATEMENTS for the year ended 31 December, 2016.

FIRE BUSINESS

GUYANA & CARIBBEAN OFFICES

At the commencement of the year after adjustment for the change in currency rates the sum insured for business in force was \$352,524,176,447: with annual premiums of \$1,725,263,079.

New policies, increases and reinstatements totalled \$41,178,474,446 in sums insured: yielding annual premiums of \$157,767,714. The amount of insurance in force at 31 December, 2016 was \$373,662,533,785: with annual premiums of \$1,737,283,317.

SUMMARY OF POLICIES ISSUED AND EXPIRED

	SUM INSURED	ANNUAL PREMIUMS
	G\$	G\$
Insurance in force at 31-12-2015	352,524,176,447	1,725,263,079
Issued during the year ended 31-12-2016	41,178,474,446	157,767,714
	393,702,650,893	1,883,030,793
Expired during the year ended 31-12-2016	20,040,117,108	145,747,476
	373,662,533,785	1,737,283,317

The total amount of claims paid and provided for during the year amounted to \$241,368,490: net of reinsurance recoveries.

TRIENNIAL CASH PROFIT

The Directors have declared a return of 50% of the premiums received after deduction of the usual reserve for unexpired time, in respect of those fire insurance policies issued in Guyana entitled to earn profit for the period ended 31 December, 2016. This will result in a return to policyholders of \$73,193,213 in cash.

REPORT OF THE DIRECTORS

INVESTMENTS

The ledger value of shares and treasury bills purchased during the year amounted to \$205,762,922 while Redemptions amounted to \$71,637,884. At the end of the year the Directors revalued the Securities to reflect current Market Value. The net decrease arising out of revaluation was \$141,746,952: This Fair Value adjustment is being held in the Investment Reserve.

Certificates for the securities have been examined by the Auditors.

Mortgage Loans outstanding at 31 December, 2016 were \$26,770,181.

DIVIDENDS

The Directors have approved a final dividend of 4.70% on the Preferent Scrip and First Preferred Stock, and recommend a final dividend of 4.70% on the Ordinary Scrip Capital.

DIRECTORATE

The following Directors retire from Office and are eligible for re-election — Messrs. R. E. Cheong and E. A. Luckhoo, and Ms. B. J. Harper.

CORPORATE GOVERNANCE

The Company shares a common Board of Directors with the Guyana and Trinidad Mutual Life Insurance Company Limited and regular meetings are held once per month for each Company.

The Board has established an Organisational and Compensation Committee which, on an ongoing basis, reviews the appropriateness of the establishment to the needs of the business.

Other major Committees on which members of the Board serve are the Audit and Risk Management, Budget, Information Systems and Investment.

AUDITORS

Messrs. TSD, Lal & Co. Chartered Accountants retire and are eligible for re-election.

INDEPENDENT AUDITOR'S REPORT

To the Members of
The Guyana & Trinidad Mutual Fire Insurance Company Limited
on the Financial Statements for the Year Ended 31 December, 2016

Report on the Audit of Financial Statements

We have audited the financial statements of The Guyana and Trinidad Mutual Fire Insurance Company Limited, which comprise the statement of financial position as at 31 December 2016 and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies set out on pages 5 to 48.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Guyana and Trinidad Mutual Fire Insurance Company Limited as at 31 December 2016, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Guyana, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Going concern

The financial statements of the Company have been prepared using the going concern basis of accounting. The use of this basis of accounting is appropriate unless management either intends to liquidate the Company or cease operations, or has no realistic alternative but to do so. As part of our audit of the financial statements, we have concluded that management's use of the going concern basis of accounting in the preparation of the financial statements is appropriate. Management has not identified a material uncertainty that may cast significant doubt on the Company's ability to continue as a going concern, and accordingly none is disclosed in the financial statements of the Company. Based on our audit of the financial statements of the Company, we also have not identified such a material uncertainty. However, neither management nor the auditor can guarantee the Company's ability to continue as a going concern.

Other information in the annual report

Management is responsible for the other information. The other information comprises all the information included in the Company's 2016 annual report, but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance or conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

Responsibilities of those charged with governance for the financial statements

The Directors/Management are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatements, whether due to fraud or error. The Directors/Management are responsible for overseeing the financial reporting process.

In preparing the financial statements, the Directors/Management are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern basis of accounting unless the directors either intend to liquidate the Company or cease operations, or have no realistic alternative but to do so.

Independent Auditors' Report – cont'd

Auditor's responsibilities for the audit of the financial statements

The objectives of our audit are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatements, whether due to fraud or error, and to issue an Auditor's report that includes that opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the planning and performance of the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omission, misrepresentations, or the override of internal controls,
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls,
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management,
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our Auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern,
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identified during our audit. We are also required to provide to those charged with governance a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Report on Other Legal and Regulatory Requirements

The financial statements comply with the requirements of the Companies Act 1991 and the Insurance Act 1998.

The engagement partner responsible for the audit resulting in this independent Auditor's report is Mr. Mark Chu-A-Kong, FCCA.

TSD, Lal & Co.

CHARTERED ACCOUNTANTS

77 BRICKDAM
STABROEK
GEORGETOWN
GUYANA
19th July, 2017

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the Year Ended 31 December, 2016

	Notes	2016 G\$	2015 G\$
REVENUE			
Insurance premiums	(5)	2,571,622,187	2,621,775,562
Reinsurance premiums	(5)	(622,460,258)	(480,351,815)
		<u>1,945,161,929</u>	<u>2,141,423,747</u>
Income from investments			
"Held to maturity"	(6)	63,401,563	78,022,521
"Loans and receivables"	(6)	4,527,951	4,899,136
"Available for sale"	(6)	75,417,549	52,239,029
Other income	(7)	1,900,508	5,561,674
Currency exchange loss	(8)	(43,848,747)	(23,352,909)
		<u>2,046,560,753</u>	<u>2,258,793,198</u>
Deduct:			
EXPENDITURE			
Claims	(9)	812,382,193	937,081,194
Commissions and sales expenses	(10)	274,052,095	295,802,466
Salaries and other staff costs	(11)	342,624,424	357,394,641
Management expenses	(11)	383,926,012	420,029,862
Loss on revaluation	(18)	—	8,829,991
Taxation	(12)	75,190,501	70,374,409
Pension fund contribution		10,533,711	10,327,029
Dividends, biennial bonus and triennial profit	(13)	79,100,344	75,538,737
Transfer to investment reserve	(14)	2,505,761	859,779
		<u>1,980,315,041</u>	<u>2,176,238,108</u>
Profit after tax		<u>66,245,712</u>	<u>82,555,090</u>
OTHER COMPREHENSIVE INCOME			
Items that will not be classified to profit or loss			
Decrease in other reserves		—	(8,793,887)
Fair value gain on revaluation of properties net of tax	(21)	—	393,788,229
Remeasurement of defined benefit pension plans net of tax	(23)	(55,419,310)	8,714,150
Items that may be reclassified subsequently to profit or loss			
Adjustment to fair value of investments and transfer	(32)	(139,241,191)	(92,120,352)
Other comprehensive income/(loss) for the year net of tax		<u>(194,660,501)</u>	<u>301,588,140</u>
Total comprehensive income/(loss) for the year net of tax		<u>(128,414,789)</u>	<u>384,143,230</u>

"The accompanying notes form an integral part of these financial statements".

PROFIT AND LOSS (ANNUAL) ACCOUNT – FIRE INSURANCE

For the Year Ended 31 December, 2016

	Notes	<u>2016</u> G\$	<u>2015</u> G\$
Premiums on without profit policies and commissions		833,976,876	885,289,310
Income from investments		143,347,063	135,160,686
Other income		1,900,508	5,561,674
		<u>979,224,447</u>	<u>1,026,011,670</u>
Deduct:			
Claims		236,082,685	274,428,309
Commissions and sales expenses		161,235,555	167,941,099
Salaries and other staff costs		257,587,315	271,176,388
Management expenses		298,345,761	338,626,926
Taxation		(56,371,719)	(75,078,850)
Reinsurance		324,986,076	166,551,774
Pension fund contribution		7,890,302	7,605,213
Transfer to investment reserve	(14)	2,505,761	859,779
Interest	(15)	41,691,033	35,795,149
		<u>1,273,952,769</u>	<u>1,187,905,787</u>
Transfer from premiums on with profit policies	(16)	<u>(294,728,322)</u>	<u>(161,894,117)</u>

This account, made up in accordance with By-Law 17 of this Company's Ordinance of Incorporation Chapter 210, (together with the accompanying Profit and Loss (Triennial) Account) has been prepared to reflect the declaration of Triennial Cash Profit on Fire Policies entitled to profit in 2016.

"The accompanying notes form an integral part of these financial statements".

PROFIT AND LOSS (TRIENNIAL) ACCOUNT – FIRE INSURANCE

For the Year Ended 31 December, 2016

	Notes	<u>2016</u> G\$	<u>2015</u> G\$
Balance of unexpired risks reserve at beginning		26,966,959	23,845,619
Premiums received		143,149,214	150,652,924
Premiums on policies surrendered for profit		2,543,083	1,547,237
		<hr/> 172,659,256	<hr/> 176,045,780
Deduct:			
Unexpired risks reserve at end		26,272,830	30,291,458
Transfer to Profit & Loss (Annual) Account	(17)	214,556,053	229,606,306
Triennial profit 50 % (2015 - 50%)		73,193,213	72,877,161
		<hr/> 314,022,096	<hr/> 332,774,925
Transfer from other reserve		<hr/> (141,362,840)	<hr/> (156,729,145)

This account, made up in accordance with By-Laws 12-14 of this Company's Ordinance of Incorporation Chapter 210, (together with the Profit and Loss (Annual) Account) has been prepared to reflect the declaration of Triennial Cash Profit on Fire Policies entitled to profit in 2016.

"The accompanying notes form an integral part of these financial statements".

STATEMENT OF CHANGES IN EQUITY

For the Year Ended 31 December, 2016

	Note	Scrip & stock capital	Premium capital	Investment reserve	Other reserves	Dividends, biennial bonus & triennial profit	Fixed assets revaluation reserve	Total
		G\$	G\$	G\$	G\$	G\$	G\$	G\$
Balance at 1 January, 2015		1,000,000	209,780,775	1,698,235,834	2,665,243,807	71,269,901	318,192,310	4,963,722,627
Changes in equity 2015								
Total Comprehensive Income for the year		—	(10,442,356)	(92,120,352)	87,484,185	5,433,524	393,788,229	384,143,230
Transfers	46	—	—	—	127,276,924		(127,276,924)	—
Balance at 31 December, 2015		<u>1,000,000</u>	<u>199,338,419</u>	<u>1,606,115,482</u>	<u>2,880,004,916</u>	<u>76,703,425</u>	<u>584,703,615</u>	<u>5,347,865,857</u>
Changes in equity 2016								
Total Comprehensive Income for the year		—	(7,906,907)	(139,241,191)	18,959,944	(226,635)	—	(128,414,789)
Balance at 31 December, 2016		<u>1,000,000</u>	<u>191,431,512</u>	<u>1,466,874,291</u>	<u>2,898,964,860</u>	<u>76,476,790</u>	<u>584,703,615</u>	<u>5,219,451,068</u>

“The accompanying notes form an integral part of these financial statements”.

STATEMENT OF FINANCIAL POSITION

As at 31 December, 2016

Assets	Notes	2016 G\$	2015 G\$
Non-current assets			
Property and equipment	(18)	1,568,758,625	1,530,974,754
Deferred tax asset	(19)	58,782,102	77,953,972
Other assets			
Investments			
Held to maturity	20(a)	334,472,499	405,870,383
Loans and receivables	20(b)	26,770,181	28,371,919
Available for sale	20(c)	1,684,657,276	1,826,404,228
Statutory deposits	(22)	766,255,015	722,324,887
Retirement benefit assets	(23)	54,398,283	119,535,945
		<u>4,494,093,981</u>	<u>4,711,436,088</u>
Current assets			
Interest accrued	(24)	19,105,178	25,446,290
Receivables and prepayments	(25)	306,863,918	246,424,906
Due from The Guyana and Trinidad Mutual Life Insurance Company Limited	(26)	4,421,564	11,787,815
Unexpired reinsurance premiums	(27)	7,497,763	8,229,276
Taxes recoverable	(37)	59,728,491	48,453,985
Treasury bills	(28)	731,172,543	525,649,621
Cash on deposit	(29)	654,041,248	650,080,569
Cash at bank		409,436,195	416,057,940
Cash on hand and in transit		18,357,092	10,537,246
		<u>2,210,623,992</u>	<u>1,942,667,648</u>
Total assets		<u>6,704,717,973</u>	<u>6,654,103,736</u>
Equity and liabilities			
Capital and reserves			
Scrip and stock capital	(30)	1,000,000	1,000,000
Premium capital	(31)	191,431,512	199,338,419
Investment reserve	(32)	1,466,874,291	1,606,115,482
Other reserves	(33)	2,898,964,860	2,880,004,916
Dividends, biennial bonus and triennial profit	(34)	76,476,790	76,703,425
Revaluation reserve	(18)	584,703,615	584,703,615
		<u>5,219,451,068</u>	<u>5,347,865,857</u>
Non-current liabilities			
Pension reserve	(35)	6,277,389	6,814,869
Deferred tax liabilities	(19)	466,493,712	469,704,442
Retirement benefit obligations	(23)	74,606,557	42,641,438
		<u>547,377,658</u>	<u>519,160,749</u>
Current liabilities			
Unclaimed dividends and triennial profit	(36)	69,685,564	65,974,648
Provision for taxation	(37)	35,626,263	62,486,655
Provision for claims	(38)	645,810,952	442,417,209
Payables and accruals	(39)	186,766,468	205,621,501
Bank overdraft (unsecured)	(40)	—	10,577,117
		<u>937,889,247</u>	<u>787,077,130</u>
Total equity and liabilities		<u>6,704,717,973</u>	<u>6,654,103,736</u>

The financial statements were approved by the Board of Directors on 19th July, 2017

On behalf of the Board:

Chairman: **MR. R. L. SINGH, AA**

Director: **MR. R. E. CHEONG, AA**

Company Secretary/ Finance Controller: **MR. K. GOBERDHAN, FCCA**

"The accompanying notes form an integral part of these financial statements".

STATEMENT OF CASH FLOWS

For the Year Ended 31 December, 2016

	<u>2016</u> G\$	<u>2015</u> G\$
Operating activities		
Profit before taxation	141,436,213	152,929,499
Adjustments for -		
Depreciation	38,131,988	21,591,090
Dividend and interest received	(143,347,063)	(135,160,686)
Loss on revaluation of property	—	8,829,991
Loss on disposal of assets	—	2,484,718
Currency exchange loss	43,848,747	23,352,909
Operating profit before working capital changes	<u>80,069,885</u>	<u>74,027,521</u>
Decrease in reserves	(134,245,980)	(678,880)
(Increase)/decrease in receivables and prepayments	(4,600,136)	101,026,489
Increase in unclaimed dividends and triennial profit	3,710,916	9,368,199
Increase/(decrease) in provision for claims	203,393,743	(37,773,865)
Increase/(decrease) in payables and accruals	(18,855,033)	18,578,126
Net cash provided by operations	<u>88,073,395</u>	<u>164,547,590</u>
Taxes paid	(60,418,055)	(37,706,173)
Net cash provided by operating activities	<u>27,655,340</u>	<u>126,841,417</u>
Investing activities		
Purchase of fixed assets	(75,915,859)	(179,254,046)
Proceeds on disposal of fixed assets	—	900,000
Purchase of securities	—	(267,068,642)
Net proceeds from redemption of securities	71,397,884	7,547,000
Net mortgage repayments/(disbursements)	1,601,738	(326,262)
Decrease/(increase) in retirement benefit assets	65,137,662	(21,143,690)
Increase in retirement benefit obligations	31,965,119	15,746,162
Net (increase)/decrease in treasury bills	(205,522,922)	2,714,264
(Increase)/decrease in cash on deposits	(3,960,679)	230,975,722
Increase in statutory deposits	(43,930,128)	(19,739,664)
Dividend and interest received	143,347,063	135,160,686
Net cash used in investing activities	<u>(15,880,122)</u>	<u>(94,488,470)</u>
Net increase in cash and cash equivalents	11,775,218	32,352,947
Cash and cash equivalents at beginning of period	416,018,069	383,665,122
Cash and cash equivalents at end of period	<u>427,793,287</u>	<u>416,018,069</u>
Cash and cash equivalents consist of:		
Cash on hand, at bank and in transit	427,793,287	426,595,186
Bank overdraft (unsecured)	—	(10,577,117)
	<u>427,793,287</u>	<u>416,018,069</u>

“The accompanying notes form an integral part of these financial statements”.

NOTES ON THE ACCOUNTS

(1) INCORPORATION AND ACTIVITIES

The Guyana and Trinidad Mutual Fire Insurance Company Limited was incorporated by Ordinance No. 31 of 15th December 1880. The objects of the Company are to carry on the business of Property, Motor, Accident and liability and any other class of insurance approved by the Regulators. The average number of employees at 31 December 2016 was 312 (31 December 2015 — 310).

(2) ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS

Amendments effective for the current year end

**Effective for Annual periods
beginning on or after**

New and Amended Standards

IFRS 14	—	Regulatory deferral accounts	1 January 2016
IFRS 11	—	Joint arrangements	1 January 2016
IAS 16 & IAS 38	—	Clarification of acceptable methods of depreciation and amortisation	1 January 2016
IAS 16 & IAS 41	—	Agriculture: Bearer plants	1 January 2016
IAS 27	—	Separate financial statements	1 January 2016
IFRS 10 & IAS 28	—	Sale or contribution of assets between investor and associate or joint venture	1 January 2016
Disclosure initiative amendments to IAS 1			1 January 2016
IFRS 10, IFRS 12 & IAS 28 — Applying consolidation exceptions			1 January 2016
Annual improvements 2012-2014 cycle			1 July 2016

Pronouncements effective in future period for early adoption

New and Amended Standards

IAS 12	—	Income Taxes	1 January 2017
IFRS 7	—	Financial instruments: Disclosures	1 January 2017
IFRS 2	—	Share based Payment: Classification and measurement of share based transactions	1 January 2018
IFRS 4	—	Insurance Contracts: Applying IFRS 9 "Financial Instrument" with IFRS 4 "Insurance Contracts"	1 January 2018
IFRS 9	—	Financial Instruments: Classification and Measurement	1 January 2018
IFRS 9	—	Additions for Financial Liability Accounting	1 January 2018
IFRS 15	—	Revenue from Contracts with Customers	1 January 2018
IFRS 16	—	Leases	1 January 2019

The Company has not opted for early adoption.

NOTES ON THE ACCOUNTS

(2) ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS — cont'd

New and Amended Standards — cont'd

The standards and amendments that are expected to have a material impact on the Company's accounting policies when adopted are explained below.

IAS 12: Income Taxes

The amendments to IAS 12: Income Taxes are to be applied retrospectively and are effective from 1 January 2017 with early application permitted. The amendments were issued to clarify recognition of deferred tax assets for unrealised losses related to debt instruments measured at fair value in the financial statements but at cost for tax purposes can give rise to deductible temporary differences.

The amendments also clarify that:

The carrying amount of an asset does not limit the estimation of probable future profits; and that, when comparing deductible temporary differences with future taxable profits, the future taxable profits exclude tax deductions resulting from the reversal of those deductible temporary differences;

A detailed assessment of the likely impact is being prepared for the consideration of the directors.

IFRS 4 - Insurance contracts

The amendment to IFRS 4 provides two options for entities that issue insurance contracts within the scope of IFRS 4:

- (a) an option that permits entities to reclassify, from profit or loss to other comprehensive income, some of the income or expenses arising from designated financial assets;
- (b) an optional temporary exemption from applying IFRS 9 for entities whose predominant activity is issuing contracts within the scope of IFRS 4;

A detailed assessment of the likely impact is being prepared for the consideration of the directors.

IFRS 9 - Financial instruments

IFRS 9 is effective for annual periods beginning on or after 1 January 2018 with earlier application permitted. Early adoption must apply to all of the requirements in IFRS 9 at the same time, except for those relating to:

1. the presentation of fair value gains and losses attributable to changes in the credit risk of financial liabilities designated at fair value through profit or loss, the requirements for which an entity may apply early without applying the other requirements of IFRS 9; and

NOTES ON THE ACCOUNTS

(2) ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS — cont'd

New and Amended Standards — cont'd

IFRS 9 - Financial instruments — cont'd

2. hedge accounting, for which an entity may choose to continue to apply the hedge accounting requirements of IAS 39 instead of the requirements of IFRS 9.

The standard contains specific transitional provisions for:

- i) classification and measurement of financial assets;
- ii) impairment of financial assets; and
- iii) hedge accounting.

A detailed assessment of the likely impact is being prepared for the consideration of the directors.

IFRS 15: Revenue from Contracts with Customers

This standard provides a single, principle based five-step model to be applied to all contracts with customers as follows:

- Identify the contract with the customer;
- Identify the performance obligations in the contract;
- Determine the transaction price;
- Allocate the transaction price to the performance obligations in the contracts;
- Recognise revenue when (or as) the entity satisfies a performance obligation.

A detailed assessment of the likely impact is being prepared for the consideration of the directors.

New and revised interpretation

Available for early adoption

Effective for Annual periods beginning on or after

IFRIC 22 — Foreign Currency Transactions
and Advance Consideration

1 January 2018

NOTES ON THE ACCOUNTS

(3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Accounting Convention

The financial statements have been prepared under the historical cost convention, as modified for the revaluation of certain investments, property and equipment, and conform to International Financial Reporting Standards.

The principal accounting policies are set out below.

(b) Revenue recognition

i) Premiums

Premiums are recognised as revenue when received from policyholders. Premiums are recognised gross of commissions payable. Reserves for unexpired risks that relate to future periods are included in other reserves.

ii) Other revenues

Interest income for all interest bearing financial instruments except for those classified as available for sale or designated at fair value is recognised in the statement of profit or loss and other comprehensive income on an accrual basis using the effective interest yield method.

The effective interest yield is the rate that exactly discounts estimated future cash receipts or payments throughout the expected life of the financial instrument or where appropriate, a shorter period, to the net carrying amount of the financial asset or financial liability.

iii) Other income

Other income is recognised as it is earned. This is mainly due to fees charged for routine transactions and rental income earned.

(c) Financial investments

Investments are recognised in the financial statements to comply with International Financial Reporting Standards.

The Company classifies its investment portfolio into the following categories: "held to maturity investments", "loans and receivables" and "available for sale financial assets". Management determines the appropriate classification at the time of purchase based on the purpose for which the investment securities are acquired. The classification is reviewed annually.

Income on variable return securities is dealt with on a cash basis, while income on fixed return securities is recognised as it is earned.

i) Held to maturity

Investments "held to maturity" are carried at amortised cost. Any gain or loss on these investments is recognised in the statement of profit or loss and other comprehensive income when the assets are de-recognised or impaired.

ii) Loans and receivables

These comprise mortgages on property and loans and are stated at amortised cost.

iii) Available for sale

Investments are initially recognised at cost and adjusted to fair value at subsequent periods. Gains or losses on revaluations are recognised through the investment reserve account until the asset is sold or otherwise disposed, at which time previously recognised gains or losses are transferred to the profit or loss statement for that period.

NOTES ON THE ACCOUNTS

(3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — cont'd

(d) Foreign currencies

Transactions in currencies other than Guyana dollars are recorded at the rates of exchange prevailing on the dates of the transactions. At the date of the financial statements, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on that date. Non-monetary assets and liabilities carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Gains and losses arising on retranslation are included in the statement of profit or loss and other comprehensive income for the period.

(e) Property, equipment and depreciation

Land and buildings held for use in the supply of services, or for administrative purposes are stated in the statement of financial position at cost or their revalued amounts. Revalued amounts are taken as the fair value at the date of revaluation determined from the market based evidence by appraisal undertaken by professional valuers

Any revaluation increase arising on the revaluation of such land and buildings is credited to the revaluation reserve account. Depreciation on revalued assets is charged to the statement of profit or loss and other comprehensive income.

Equipment and fixtures are stated at cost less accumulated depreciation and any recognised impairment loss.

Depreciation is charged so as to write off the cost or valuation of assets, other than land and construction work-in-progress, over their estimated useful lives as follows:-

Buildings	— 2% (reducing balance)
Furniture and fittings	— 10% (reducing balance)
Motor vehicles and machinery	— 20% (reducing balance)
Computer equipment	— 20% (straight line)
Other equipment	— 15% (reducing balance)

No depreciation is provided on land.

Assets are reviewed for impairment whenever there is objective evidence to indicate that the carrying amount of an asset is greater than its estimated recoverable amount, and are written down immediately to their recoverable amounts.

The gain or loss arising on the disposal or retirement of an item of fixed assets is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the statement of profit or loss and other comprehensive income.

(f) Operating expenses

The Guyana and Trinidad Mutual Life Insurance Company Limited and The Guyana and Trinidad Mutual Fire Insurance Company Limited share common staff and facilities. In Guyana, staff are employed, and facilities are owned by, The Guyana and Trinidad Mutual Fire Insurance Company Limited. In the Caribbean territories, staff are employed, and facilities are owned by, The Guyana and Trinidad Mutual Life Insurance Company Limited. Relevant costs are shared between the Companies on a pre-determined, agreed and equitable reimbursement basis.

NOTES ON THE ACCOUNTS

(3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — cont'd

(g) Employees pension scheme

A defined benefit pension scheme is operated by The Guyana and Trinidad Mutual Fire Insurance Company Limited.

The Guyana and Trinidad Mutual Life Insurance Company Limited has no employees in Guyana. All staff are employed by The Guyana and Trinidad Mutual Fire Insurance Company Limited, and employment costs are shared on a pre-determined, agreed and equitable reimbursement basis. The Company also pays the corresponding portion of pension contribution to the pension scheme.

A defined benefit pension plan is also operated for the sales representatives of both The Guyana and Trinidad Mutual Fire and The Guyana and Trinidad Mutual Life Insurance Companies. Contributions to the scheme are paid by The Guyana and Trinidad Mutual Fire Insurance Company Limited, and the relevant portion is then reimbursed by The Guyana and Trinidad Mutual Life Insurance Company Limited.

Contributions for the period were as follows:

	<u>2016</u> G\$	<u>2015</u> G\$
Pension scheme contribution (staff)	<u>6,497,005</u>	<u>5,723,473</u>
Pension scheme contribution (sales representative)	<u>4,036,706</u>	<u>4,603,556</u>

The fair value of the plans' assets and the present value of the obligations are actuarially calculated at the end of each year and disclosed on the statement of financial position.

The movements in assets and liabilities of the pension schemes are recognised through the statement of profit or loss and other comprehensive income.

(h) Taxation

Income tax expense represents the sum of the tax assessed for the current period.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted in Guyana and the Caribbean territories at the reporting date.

Deferred tax

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period. Deferred tax is charged or credited to the statement of profit or loss and other comprehensive income except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities, and when they relate to income taxes levied by the same taxation authority, and the Company intends to settle its current tax assets and liabilities on a net basis.

NOTES ON THE ACCOUNTS

(3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — cont'd

(i) Claims

Claims are made against the Company in respect of the various classes of insurance policies. Claims are recognised when reported to the Company, whether or not settled at the reporting date.

Claims are shown in the statement of profit or loss and other comprehensive income net of reinsurance recoveries. The liability for claims reported and unpaid at the reporting date is disclosed net of amount recoverable from reinsurers.

(j) Reserve for unexpired risks

Reserve for unexpired risks represents the proportion of the premiums written in a year which relates to the period of insurance subsequent to the reporting date and has been computed on the basis of 50% of the gross premium income received in the financial year.

(k) Commissions

This represents expenses incurred in the acquisition of insurance business contracted mainly through sales representatives and brokers. Various rates are used in the computation of commissions.

(l) Financial Instruments

Financial assets and liabilities are recognised on the statement of financial position when the Company becomes a party to the contractual provisions of the instruments.

Financial instruments carried on the statement of financial position include investment securities, loans and overdrafts, receivables, payables, accruals, borrowings and cash resources. The recognition methods adopted for the instruments are disclosed in the individual policy statement.

i) Receivables and prepayments

Receivables and prepayments are recognised at amortised cost. Appropriate allowances for estimated irrecoverable amounts are recognised in the statement of profit or loss and other comprehensive income when there is objective evidence that they are not collectible.

ii) Bank borrowings

Interest bearing bank overdraft is recognised at amortised cost.

iii) Payables and accruals

Payables and accruals are recognised at amortised cost.

iv) Cash and cash equivalents

Cash and short-term funds are held for the purpose of meeting short-term cash commitments rather than investment or other purposes. These are readily convertible to a known amount of cash, with maturity dates of three (3) months or less.

v) Derecognition

Financial assets are derecognised when the right to receive cash flows from the asset has expired.

Financial liabilities are derecognised when they are extinguished, i.e. when the obligation is discharged, cancelled or expired.

(m) Reinsurance

The Guyana and Trinidad Mutual Fire Insurance Company Limited has both treaty and facultative reinsurance in place for the risks that the Company underwrites. Relevant amounts are reimbursed to the Company for claims paid, in accordance with the terms of the reinsurance agreements.

Reinsurance premiums paid are disclosed separately in the statement of profit or loss and other comprehensive income, and claims are disclosed net of reinsurance recoveries.

NOTES ON THE ACCOUNTS

(3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — cont'd

(n) Insurance contracts

The Company issues contracts that transfer insurance risk or financial risk or both.

Accident and liability insurance contracts protect the Company's customers against the risk of causing harm to third parties as a result of their legitimate activities and damages covered include both contractual and non-contractual events.

Property Insurance Contracts mainly compensate the Company's customers for damage suffered to their properties or for the value of property lost.

Motor insurance contracts provide financial protection to the Company's clients against physical damage and/or bodily injury resulting from motor vehicle accidents, and against liability that could arise from them.

Liability adequacy test

The Company, upon notification of the occurrence of an insured event, sets up a provision based on best estimates and/or reports received from loss adjusters. At regular intervals the amounts provided for all unpaid claims are reviewed to take into account any material changes advised of by the client and/or loss adjusters. At all times therefore, balances reflected as payable on individual claims represent the assessed liability of the Company having taken all the information relevant to the individual claims into consideration. Liabilities for all claims are kept until they are discharged or cancelled, or have expired.

(o) Premium capital

The Premium capital is an accumulation of profit premiums net of any refunds, lapses, surrenders and unexpired time. This together with any gain or loss on the profit and loss account is used in the computation of triennial cash profit for distribution amongst members at the end of each triennial period.

(p) Investment reserve

This comprises the movement in the fair value of securities traded. This also includes provision made in accordance with By-Law 19 of the Company's Ordinance.

(q) Revaluation reserve

This comprises the revaluation surplus arising from the revaluation of land and buildings and are disclosed net of deferred tax.

(r) Triennial profit

This is a return of premium to profit policyholders in cash at the end of a triennial period pursuant to the By-Laws of the Company. A rate of return is decided by the Directors based on the performance of the Company.

(s) Biennial bonus

This is a cash bonus payable at a fixed rate of 30% at the end of the biennial period in accordance with the conditions of the policy. These are non-participating policies with a special bonus condition attached and are currently only sold in the territory of St. Lucia.

(t) Impairment of tangible assets

At the end of the financial period, the Company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in the statement of profit or loss and other comprehensive income, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

NOTES ON THE ACCOUNTS

(4) CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Company's accounting policies, which are described in note 3, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities in the financial statements:

i) Available for sale financial assets

In classifying investment securities as "available for sale", management has determined that these securities do not meet the criteria for loans and receivables, held to maturity investments or financial assets at fair value through profit or loss and are valued at fair value.

ii) Held to maturity financial assets

The Directors have reviewed the Company's "held to maturity" assets in the light of its capital maintenance and liquidity requirements and have confirmed the Company's positive intention and ability to hold these assets to maturity.

iii) Useful lives of property and equipment

Management reviews the estimated useful lives of property and equipment at the end of each year to determine whether the useful lives of these assets should remain the same.

iv) Other financial assets/liabilities

In determining the fair value of the investment in the absence of an active market, the Directors estimate the likelihood of impairment by using discounted cash flows. At December 31, 2016 provision for claims comprised claims notified but not settled. The provision for the cost of claims notified but not settled is arrived at after taking into account all known facts up to the reporting date.

While management believes that the liability carried at the reporting date is adequate, the application of statistical techniques requires significant judgement. Any deviation in the actual cost of the claims would result in the recognition of an additional surplus or deficit in subsequent financial years.

v) Valuation method of pension schemes

Certain assumptions were used in the disclosure information on the schemes based on information provided by the management of the Company.

NOTES ON THE ACCOUNTS

	2016			2015		
	Gross G\$	Reinsurance G\$	Net G\$	Gross G\$	Reinsurance G\$	Net G\$
(5) PREMIUMS						
Property	1,401,609,880	(567,575,225)	834,034,655	1,477,608,028	(419,824,201)	1,057,783,827
Motor	1,096,397,472	(56,358,115)	1,040,039,357	1,071,832,955	(57,240,643)	1,014,592,312
Accident & liability	73,614,835	(2,526,918)	71,087,917	72,334,579	(3,286,971)	69,047,608
	<u>2,571,622,187</u>	<u>(626,460,258)</u>	<u>1,945,161,929</u>	<u>2,621,775,562</u>	<u>(480,351,815)</u>	<u>2,141,423,747</u>
				<u>2016</u> G\$	<u>2015</u> G\$	
(6) INCOME FROM INVESTMENTS						
"Held to maturity"						
Stocks, bonds and debentures treasury bills and fixed deposits				<u>63,401,563</u>	<u>78,022,521</u>	
"Loans and receivables"						
Mortgages				1,884,318	1,900,586	
Sundry loans				2,643,633	2,998,550	
				<u>4,527,951</u>	<u>4,899,136</u>	
"Available for sale"						
Equities				<u>75,417,549</u>	<u>52,239,029</u>	
TOTAL				<u>143,347,063</u>	<u>135,160,686</u>	
(7) OTHER INCOME						
Miscellaneous income				<u>1,900,508</u>	<u>5,561,674</u>	
(8) CURRENCY TRANSLATION ADJUSTMENT				<u>(43,848,747)</u>	<u>(23,352,909)</u>	

These differences arose as a result of translation of monetary assets and liabilities denominated in foreign currencies at the reporting date and transaction differences for the period.

NOTES ON THE ACCOUNTS

	2016			2015		
	Gross G\$	Reinsurance G\$	Net G\$	Gross G\$	Reinsurance G\$	Net G\$
(9) CLAIMS						
Property	902,104,321	(660,735,831)	241,368,490	543,912,320	(193,712,162)	350,200,158
Motor	575,706,904	(23,745,738)	551,961,166	573,223,135	—	573,223,135
Accident and liability	19,052,537	—	19,052,537	13,657,901	—	13,657,901
	<u>1,496,863,762</u>	<u>(684,481,569)</u>	<u>812,382,193</u>	<u>1,130,793,356</u>	<u>(193,712,162)</u>	<u>937,081,194</u>

Claims paid in financial year

	2016			2015		
	Gross G\$	Reinsurance G\$	Net G\$	Gross G\$	Reinsurance G\$	Net G\$
Property	411,029,384	(280,273,144)	130,756,240	547,644,389	(49,304,140)	498,340,249
Motor	468,164,941	—	468,164,941	461,601,414	(385,000)	461,216,414
Accident and liability	10,067,269	—	10,067,269	15,298,396	—	15,298,396
	<u>889,261,594</u>	<u>(280,273,144)</u>	<u>608,988,450</u>	<u>1,024,544,199</u>	<u>(49,689,140)</u>	<u>974,855,059</u>

(10) COMMISSIONS AND SALES EXPENSES

	2016 G\$	2015 G\$
Property	203,724,206	256,385,029
Motor	62,160,684	32,817,453
Accident and liability	8,167,205	6,599,984
	<u>274,052,095</u>	<u>295,802,466</u>

(11) MANAGEMENT EXPENSES

Operating expenses	334,773,384	387,463,132
Depreciation	38,131,988	21,591,090
Directors' emoluments (a)	9,200,640	9,200,640
Auditor's remuneration	1,820,000	1,775,000
	<u>383,926,012</u>	<u>420,029,862</u>
Salaries and other staff costs	342,624,424	357,394,641

(a) Directors' emoluments

Chairman	— R. L. Singh	2,300,160	2,300,160
Directors	— P. S. Fraser	1,150,080	1,150,080
	— E. A. Luckhoo	1,150,080	1,150,080
	— B. J. Harper	1,150,080	1,150,080
	— L. W. Validum	1,150,080	1,150,080
	— R. E. Cheong	1,150,080	1,150,080
	— R. St. P. Yee	1,150,080	1,150,080
		<u>9,200,640</u>	<u>9,200,640</u>

NOTES ON THE ACCOUNTS

	<u>2016</u> G\$	<u>2015</u> G\$
(12) TAXATION		
Reconciliation of tax expenses and accounting profit		
Accounting profit	141,436,213	152,929,499
Corporation tax at (40%)	55,574,485	61,171,800
Add:		
Tax effect of expenses not deductible in determining taxable profits:		
Depreciation for accounting purposes	15,252,795	8,636,436
Property tax	13,474,183	14,736,860
	85,301,463	84,545,096
Deduct:		
Tax effect of depreciation for tax purposes	(40,942,563)	(34,608,230)
	44,358,900	49,936,866
Adjustment / set off / effects of varying tax rates	(30,602,705)	(8,072,840)
	13,756,195	41,864,026
Corporation tax (32.50% — 40%)	14,249,538	41,864,026
Premium tax and stamp tax	6,990,096	4,039,490
Withholding tax	1,043,523	1,686,132
Deferred tax (note 19)	52,907,344	22,784,761
	75,190,501	70,374,409
Current tax	22,283,157	47,589,648
Deferred tax	52,907,344	22,784,761
	75,190,501	70,374,409
Taxation provisions are made in accordance with the tax administration laws of the various countries in which the Company operates, namely - Guyana, St. Lucia, St. Vincent and Grenada.		
(13) DIVIDENDS, BIENNIAL BONUS AND TRIENNIAL PROFIT		
Ordinary scrip dividend	27,600	28,200
Preferent scrip dividend	4,600	4,700
First preferred stock dividend	13,800	14,100
Triennial cash profit paid	72,921,983	68,752,015
Biennial bonus paid	6,132,361	6,739,722
	79,100,344	75,538,737

NOTES ON THE ACCOUNTS

	<u>2016</u> G\$	<u>2015</u> G\$
(14) TRANSFER TO INVESTMENT RESERVE		
By-Law 19 of the Company's Ordinance provides that in any year, the Directors may transfer from the Interest Account to the investment reserve account, an amount to provide for the past losses or future possible losses on Investments or depreciation thereof.	<u>2,505,761</u>	<u>859,779</u>
(15) INTEREST		
Ordinary scrip	27,600	28,200
Preferent scrip	4,600	4,700
First preferred stock	13,800	14,100
Reserves	41,645,033	35,748,149
	<u>41,691,033</u>	<u>35,795,149</u>
(16) TRANSFER FROM PREMIUMS ON WITH PROFIT POLICIES		
Policies entitled to profit Dec 2015	—	(54,881,941)
Policies entitled to profit Dec 2016	(100,593,232)	(51,110,233)
Policies entitled to profit Dec 2017	(85,055,084)	(55,901,943)
Policies entitled to profit Dec 2018	(109,080,006)	—
	<u>(294,728,322)</u>	<u>(161,894,117)</u>
(17) TRANSFER TO PROFIT AND LOSS (ANNUAL) ACCOUNT on policies entitled to profit at December 2016		
As at 31 Dec 2013	—	54,881,941
As at 31 Dec 2014	62,852,588	54,949,236
As at 31 Dec 2015	51,110,233	119,775,129
As at 31 Dec 2016	100,593,232	—
	<u>214,556,053</u>	<u>229,606,306</u>

NOTES ON THE ACCOUNTS

(18) PROPERTY AND EQUIPMENT

	<u>Land</u> G\$	<u>Buildings</u> G\$	<u>Furniture, computer and other equipment</u> G\$	<u>Motor vehicles</u> G\$	<u>2016 Total</u> G\$	<u>2015 Total</u> G\$
Cost/valuation						
At 1 January	689,300,000	549,730,137	716,956,918	22,437,684	1,978,424,739	1,162,730,829
Additions	—	32,771,815	43,144,044	—	75,915,859	179,254,046
Revaluation	—	—	—	—	—	656,313,715
Impairment	—	—	—	—	—	(8,829,991)
Disposals	—	—	—	—	—	(11,043,860)
At 31 December	<u>689,300,000</u>	<u>582,501,952</u>	<u>760,100,962</u>	<u>22,437,684</u>	<u>2,054,340,598</u>	<u>1,978,424,739</u>
Comprising:						
Cost	50,777,948	246,517,980	760,100,962	22,437,684	1,079,834,574	1,003,918,715
Valuation	638,522,052	335,983,972	—	—	974,506,024	974,506,024
	<u>689,300,000</u>	<u>582,501,952</u>	<u>760,100,962</u>	<u>22,437,684</u>	<u>2,054,340,598</u>	<u>1,978,424,739</u>
Depreciation:						
At 1 January	—	—	432,823,756	14,626,229	447,449,985	433,518,037
Charge for the year	—	10,994,603	25,575,095	1,562,290	38,131,988	21,591,090
Written back on disposals	—	—	—	—	—	(7,659,142)
At 31 December	<u>—</u>	<u>10,994,603</u>	<u>458,398,851</u>	<u>16,188,519</u>	<u>485,581,973</u>	<u>447,449,985</u>
Net book values:						
At 31 December 2016	<u>689,300,000</u>	<u>571,507,349</u>	<u>301,702,111</u>	<u>6,249,165</u>	<u>1,568,758,625</u>	
At 31 December 2015	<u>689,300,000</u>	<u>549,730,137</u>	<u>284,133,162</u>	<u>7,811,455</u>		<u>1,530,974,754</u>

NOTES ON THE ACCOUNTS

	<u>2016</u> G\$	<u>2015</u> G\$		
(19) DEFERRED TAX				
Recognised deferred tax assets/liabilities are attributed to the following items:				
Deferred tax liabilities				
Property and equipment, revaluation	389,802,410	389,802,410		
Property and equipment, timing difference	54,931,989	32,087,654		
Retirement benefit assets	21,759,313	47,814,378		
	<hr/>	<hr/>		
	466,493,712	469,704,442		
Deferred tax assets				
Retirement benefit obligations	29,842,622	17,056,575		
Accumulated tax losses	28,939,480	60,897,397		
	<hr/>	<hr/>		
	58,782,102	77,953,972		
Movement in temporary differences				
Deferred tax liabilities	Property and equipment revaluation G\$	Property and equipment timing difference G\$	Retirement benefit assets G\$	Total G\$
At 1 January, 2015	—	135,114,601	39,356,903	174,775,669
Movement during the year:-				
Transfer/reclassification (note 46)	127,276,924	(127,276,924)	—	—
Statement of profit or loss	—	23,945,812	936,275	24,882,087
Statement of other comprehensive income	262,525,486	—	7,521,200	270,046,686
	<hr/>	<hr/>	<hr/>	<hr/>
At 31 December, 2015	389,802,410	32,087,654	47,814,378	469,704,442
Movement during the year:-				
Statement of profit or loss	—	22,844,333	3,164,072	26,008,405
Statement of other comprehensive income	—	—	(29,219,135)	(29,219,135)
	<hr/>	<hr/>	<hr/>	<hr/>
At 31 December, 2016	389,802,410	54,931,987	21,759,315	466,493,712
Deferred tax Assets		Accumulated tax losses G\$	Retirement benefit obligation G\$	Total G\$
At 1 January, 2015		63,386,770	10,758,110	74,144,880
Movement during the year:-				
Statement of profit or loss		(2,489,373)	4,586,699	2,097,326
Statement of other comprehensive income		—	1,711,766	1,711,766
		<hr/>	<hr/>	<hr/>
At 31 December, 2015		60,897,397	17,056,575	77,953,972
Movement during the year:-				
Statement of profit or loss		(31,957,918)	5,058,978	(26,898,940)
Statement of other comprehensive income		—	7,727,070	7,727,070
		<hr/>	<hr/>	<hr/>
At 31 December, 2016		28,939,479	29,842,623	58,782,102
Net Movements for the year			2016 G\$	2015 G\$
Movements in deferred tax liabilities			(3,210,730)	294,928,773
Movements in deferred tax assets			(19,171,870)	(3,809,092)
			<hr/>	<hr/>
Net movements for the year			(22,382,600)	291,119,681
			<hr/>	<hr/>
Movements through the profit or loss account			52,907,344	22,784,761
Movements through statement of other comprehensive income			(75,289,944)	268,334,920
			<hr/>	<hr/>
			(22,382,600)	291,119,681
			<hr/>	<hr/>

NOTES ON THE ACCOUNTS

	<u>2016</u> G\$	<u>2015</u> G\$
(20) INVESTMENTS		
(a) Held to maturity		
COMMONWEALTH CARIBBEAN GOVERNMENTS		
Held in trust with Insurance Regulators		
Grenada	—	26,557,134
Others — Eastern Caribbean	235,592,499	280,673,249
Bonds and Debentures	98,880,000	98,640,000
	<u>334,472,499</u>	<u>405,870,383</u>
(b) Loans and receivables		
Mortgages	26,770,181	28,371,919
	<u>26,770,181</u>	<u>28,371,919</u>
(c) Available for sale		
Equity investments in Guyana	1,673,902,085	1,815,649,037
Equity investments in the Eastern Caribbean	10,755,191	10,755,191
	<u>1,684,657,276</u>	<u>1,826,404,228</u>

NOTES ON THE ACCOUNTS

(20) INVESTMENTS — cont'd

(d) Details of securities

	<u>Year of Maturity</u>	<u>Rate of Interest</u> %	<u>2016</u> G\$	<u>2015</u> G\$
Eastern Caribbean				
St. Vincent	2016	8.00	—	26,557,133
St. Vincent	2016	7.25	—	41,505,750
St. Lucia	2017	5.50	115,829,999	115,830,000
St. Lucia	2018	7.50	98,880,000	98,640,000
St. Vincent	2018	6.50	28,600,000	28,600,000
St. Lucia	2019	6.00	71,500,000	71,500,000
St. Vincent	2022	7.50	19,662,500	23,237,500
			<u>334,472,499</u>	<u>405,870,383</u>

NOTES ON THE ACCOUNTS

(21) FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table details the carrying values of assets and liabilities and their fair values:

	2016			2015		
	IFRS 13	Carrying Value	Fair Value	IFRS 13	Carrying Value	Fair Value
	LEVEL	G\$	G\$	LEVEL	G\$	G\$
Assets						
Investments						
Held to maturity	2	334,472,499	334,472,499	2	405,870,383	405,870,383
Loans and receivables	2	26,770,181	26,770,181	2	28,371,919	28,371,919
Available for sale	1&2	1,684,657,276	1,684,657,276	1	1,826,404,228	1,826,404,228
Statutory deposits	2	766,255,015	766,255,015	2	722,324,887	722,324,887
Interest accrued	2	19,105,178	19,105,178	2	25,446,290	25,446,290
Receivables and prepayments	2	306,863,918	306,863,918	2	246,424,906	246,424,906
Due from The Guyana and Trinidad Mutual Life Insurance Company Limited	2	4,421,564	4,421,564	2	11,787,815	11,787,815
Unexpired reinsurance premiums	2	7,497,763	7,497,763	2	8,229,276	8,229,276
Taxes recoverable	2	59,728,491	59,728,491	2	48,453,985	48,453,985
Treasury bills	2	731,172,543	731,172,543	2	525,649,621	525,649,621
Cash on deposit	2	654,041,248	654,041,248	2	650,080,569	650,080,569
Cash at bank	2	409,436,195	409,436,195	2	416,057,940	416,057,940
Cash on hand and in transit	2	18,357,092	18,357,092	2	10,537,246	10,537,246
		<u>5,022,778,963</u>	<u>5,022,778,963</u>		<u>4,925,639,065</u>	<u>4,925,639,065</u>
Liabilities						
Pension reserve	2	6,277,389	6,277,389	2	6,814,869	6,814,869
Provision for claims	2	645,810,952	645,810,952	2	442,417,209	442,417,209
Payables and accruals	2	186,766,468	186,766,468	2	205,621,501	205,621,501
Bank overdraft	2	—	—	2	10,577,117	10,577,117
Unclaimed dividends and triennial profit	2	69,685,564	69,685,564	2	65,974,648	65,974,648
Provision for taxation	2	35,626,263	35,626,263	2	62,486,655	62,486,655
		<u>944,166,636</u>	<u>944,166,636</u>		<u>793,891,999</u>	<u>793,891,999</u>

Valuation techniques and assumptions applied for the purposes of measuring fair value

The fair values of assets and liabilities are determined as follows:

"Loans and receivables"

These investments are carried net of specific and other provisions for impairment. The fair value is based on the expected realisation of outstanding balances. Mortgages are secured against the borrowers' properties.

NOTES ON THE ACCOUNTS

(21) FAIR VALUE OF FINANCIAL INSTRUMENTS — cont'd

"Financial instruments where the carrying amounts are equal to fair values"

The carrying amounts of certain financial instruments are assumed to approximate their fair values due to their short-term nature. These include cash resources, treasury bills and other assets and liabilities.

Valuation techniques and assumptions applied for the purposes of measuring fair value

Assets carried at fair value

Property and equipment	<u>2016</u> G\$	<u>2015</u> G\$
Net book value	1,568,758,625	1,530,974,754

On December 31, 2015, the Company's land and buildings in Guyana were professionally revalued by the Senior Valuation Officer of the Valuation Division of the Ministry of Finance resulting in an increase in the revaluation surplus for the year net of deferred tax of \$393,788,229 and is recognised through other comprehensive income for that year. The revaluation surplus net of deferred tax of G\$584,703,615 is being held in revaluation reserve.

All valuations were based on open market value. The valuation of property has been derived by reference to the current market value in the case of land, and the replacement cost in the case of buildings. The most significant input for these valuation approaches is the value or replacement cost per square foot which is considered to be observable. The valuation of property is classified as a level 2.

If no revaluation of land and buildings was done, the net book value of land and buildings would have been approximately G\$286,301,325 (2015 — G\$264,524,113).

<u>Investments</u> Available for sale	<u>2016</u> G\$	<u>2015</u> G\$
Level 1	1,724,580	1,724,580
Level 2	1,682,932,696	1,824,679,648
	<u>1,684,657,276</u>	<u>1,826,404,228</u>

Level 1:

Fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2:

Fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

(22) STATUTORY DEPOSITS	<u>2016</u> G\$	<u>2015</u> G\$
	<u>766,255,015</u>	<u>722,324,887</u>

These are deposits with Insurance Regulators and with financial institutions held in trust to the order of the relevant Insurance Regulators.

NOTES ON THE ACCOUNTS

(23) DEFINED BENEFIT ASSET/LIABILITY

The last actuarial valuations of the plans' assets and the present value of the defined benefit obligations for the Sales Representatives and the Administrative Staff were carried out as at December 31, 2013 by the Actuaries. The present value of the defined benefit obligation and the related current service cost to comply with IAS 19 were measured by the Actuaries as at December 31, 2016. The projected unit method was used as required by IAS 19.

	2016		2015	
	Sales Reprs. Plan	Staff Plan	Sales Reprs. Plan	Staff Plan
	G\$	G\$	G\$	G\$
Amount recognised in the statement of financial position				
Fair value of plan assets	141,241,385	333,185,660	132,449,509	372,254,155
Present value of obligations	215,847,942	278,787,377	175,090,947	252,718,210
Net defined benefit assets/(liabilities)	(74,606,557)	54,398,283	(42,641,438)	119,535,945
Reconciliation of amounts recognised in the statement of financial position				
Opening benefit assets/(liabilities)	(42,641,438)	119,535,945	(26,895,276)	98,392,255
Net pension cost	(20,651,596)	(757,060)	(18,571,000)	(4,604,915)
Contributions paid	8,004,152	8,667,239	7,104,252	6,945,607
Re-measurements recognised in other comprehensive income	(19,317,675)	(73,047,841)	(4,279,414)	18,802,998
Closing defined benefit assets/(liabilities)	(74,606,557)	54,398,283	(42,641,438)	119,535,945
Plan assets at fair value				
At beginning of year	132,449,509	372,254,155	124,596,503	408,634,914
Actual return on plan assets	1,040,438	(33,502,684)	(406,323)	(16,301,056)
Employer contributions	8,004,152	8,667,239	7,104,252	6,945,606
Employee contributions	4,578,904	2,752,702	4,827,225	2,797,436
Benefit payments	(4,831,618)	(16,985,752)	(3,672,148)	(29,822,745)
	141,241,385	333,185,660	32,449,509	372,254,155
Benefit obligations				
At beginning of year	175,090,947	252,718,210	151,491,779	310,242,659
Current service cost	18,263,051	6,781,012	16,979,359	9,461,627
Interest cost	9,204,806	12,449,610	8,027,950	15,073,041
Employee contributions	4,578,904	2,752,702	4,827,225	2,797,436
Actuarial (gain)/loss	13,541,852	21,071,595	(2,563,218)	(55,033,808)
Benefit payments	(4,831,618)	(16,985,752)	(3,672,148)	(29,822,745)
	215,847,942	278,787,377	175,090,947	252,718,210

NOTES ON THE ACCOUNTS

(23) DEFINED BENEFIT ASSET/LIABILITY — cont'd

The major categories of plan assets are as follows:

	2016		2015	
	Sales Reprs. Plan	Staff Plan	Sales Reprs. Plan	Staff Plan
	G\$	G\$	G\$	G\$
Investments	245,852,615	337,622,777	247,734,649	375,578,992
Current liabilities	—	9,521,966	1,551,529	8,792,651
Cash	58,481,053	5,084,849	42,466,083	10,775,192

Principal actuarial assumptions at the statement of financial position date

Assumed discount rate	5.00%	5.00%	5.00%	5.00%
Future promotional salary increases	2.00%	2.00%	2.00%	2.00%
Future inflationary salary increases	0.00%	3.00%	0.00%	3.00%
Expected rate of future pension increases	2.00%	2.00%	2.00%	2.00%

Summary of movements in plans' assets and liabilities

	2016	2015
	G\$	G\$
Opening value of plans' assets	119,535,945	98,392,255
Opening value of plans' liabilities	(42,641,438)	(26,895,276)
Closing value of plans' assets	54,398,283	119,535,945
Closing value of plans' liabilities	(74,606,557)	(42,641,438)
Net movements for the year	(97,102,781)	5,397,528
Recognised through the statement of profit or loss account (note a)	(4,737,265)	(9,126,056)
Recognised in other comprehensive income (note b)	(92,365,516)	14,523,584
	(97,102,781)	5,397,528

(a) The amounts recognised in the statement of profit or loss are included in salaries and other staff costs.

(b) Amounts recognised in other comprehensive income net of 40% deferred tax.

	(55,419,310)	8,714,150
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NOTES ON THE ACCOUNTS

	<u>2016</u> G\$	<u>2015</u> G\$
(24) INTEREST ACCRUED		
Fixed deposits	8,159,355	9,314,079
Stocks, bonds and debentures	4,124,541	9,167,886
Treasury bills	6,821,282	6,964,325
	<hr/> 19,105,178 <hr/>	<hr/> 25,446,290 <hr/>
(25) DEBTORS AND PREPAYMENTS		
Prepayments	9,328,641	13,746,068
Other debtors	315,131,238	250,274,799
Provision for impairment (specific)	(17,595,961)	(17,595,961)
	<hr/> 306,863,918 <hr/>	<hr/> 246,424,906 <hr/>
These comprise reinsurance premiums paid in advance, amount due from brokers, sales representatives and staff loans and other sundry debtors.		
(26) AMOUNT DUE FROM THE GUYANA AND TRINIDAD MUTUAL LIFE INSURANCE COMPANY LIMITED		
The amount represents the balance due from GTM Life Insurance Company Limited for shared costs.	<hr/> 4,421,564 <hr/>	<hr/> 11,787,815 <hr/>
(27) UNEXPIRED REINSURANCE PREMIUMS		
Property	7,450,958	8,169,806
Accident and liability	218,415	237,732
	<hr/> 7,669,373 <hr/>	<hr/> 8,407,538 <hr/>
Unexpired reinsurance commissions	(171,610)	(178,262)
	<hr/> 7,497,763 <hr/>	<hr/> 8,229,276 <hr/>

This is an estimate of the amount of reinsurance cost incurred net of commission that relates to the future accounting period.

NOTES ON THE ACCOUNTS

		<u>2016</u> G\$	<u>2015</u> G\$
(28) TREASURY BILLS			
	Average interest rates %		
Grenada	4.75	189,047,300	183,197,278
St. Lucia	4.20	542,125,243	342,452,343
		<u>731,172,543</u>	<u>525,649,621</u>
(29) CASH ON DEPOSIT			
Short term deposit accounts	1.13	105,121,122	61,522,868
Fixed deposits	0.40	548,920,126	588,557,701
		<u>654,920,126</u>	<u>650,080,569</u>
(30) SCRIP AND STOCK CAPITAL			
Ordinary scrip		600,000	600,000
Preferent scrip		100,000	100,000
First preferred stock		300,000	300,000
		<u>1,000,000</u>	<u>1,000,000</u>

These represent the Stock Capital of the Company. These are not available for payment of any expenses or claims incurred by the Company until all other funds are exhausted. Stockholders are entitled to be paid interest in accordance with the Company's Ordinance. Stock and Scrip do not carry voting rights and dividends are paid at the average rate of interest that is declared by the Company each year.

		<u>2016</u> G\$	<u>2015</u> G\$
(31) PREMIUM CAPITAL			
Policies entitled to profit Dec 2016		—	125,028,669
Policies entitled to profit Dec 2017		113,816,637	61,708,873
Policies entitled to profit Dec 2018		66,826,284	—
Subtotal (i)		<u>180,642,921</u>	<u>186,737,542</u>
St. Lucia Bonus Policies (B)		—	12,600,877
St. Lucia Bonus Policies (A)		10,788,591	—
Subtotal (ii)		<u>10,788,591</u>	<u>12,600,877</u>
Total		<u>191,431,512</u>	<u>199,338,419</u>

- (i) This represents premiums on with-profit policies entitled to cash profit payment in the future years.
- (ii) This policy was introduced in St. Lucia in 2007, and entitles the policyholders to a rebate of a percentage of premiums paid on a biennial basis.

NOTES ON THE ACCOUNTS

	<u>2016</u> G\$	<u>2015</u> G\$
(32) INVESTMENT RESERVE		
Balance at 1 January	1,606,115,482	1,698,235,834
<u>Movement in reserves for the year:</u>		
Movements due to fair value revaluations	(141,746,952)	(92,980,131)
Transfer to investment reserve	2,505,761	859,779
Net movements in investment reserve for the year	<u>(139,241,191)</u>	<u>(92,120,352)</u>
Balance at 31 December	<u>1,466,874,291</u>	<u>1,606,115,482</u>
<p>This represents fair value adjustment on the revaluation of investments and transfers in accordance with By-Law 19 of the Company's Ordinance as per note 14.</p>		
(33) OTHER RESERVES		
Sundry reserves (a)	1,622,754,586	1,580,229,044
Reserve for unexpired risks	1,276,210,274	1,299,775,872
	<u>2,898,964,860</u>	<u>2,880,004,916</u>
<p>(a) This represents retained earnings.</p>		
(34) DIVIDENDS, BIENNIAL BONUS AND TRIENNIAL PROFIT		
Ordinary scrip dividend	28,200	27,600
Preferent scrip dividend	4,700	4,600
First preferred stock dividend	14,100	13,800
Triennial cash profit	73,193,213	72,877,161
Biennial bonus	3,236,577	3,780,264
	<u>76,476,790</u>	<u>76,703,425</u>
(35) PENSION RESERVES		
At 1 January	6,814,869	172,219
Movements for the year	(537,480)	6,642,650
At 31 December	<u>6,277,389</u>	<u>6,814,869</u>
<p>This is a reserve created to provide for directors' pensions.</p>		
(36) UNCLAIMED DIVIDENDS AND TRIENNIAL PROFIT		
Ordinary scrip dividend	498,084	480,327
Preferent scrip dividend	68,756	66,202
First preferred stock dividend	194,217	187,605
Triennial cash profit	68,924,507	65,240,514
	<u>69,685,564</u>	<u>65,974,648</u>

NOTES ON THE ACCOUNTS

	<u>2016</u> G\$	<u>2015</u> G\$
(37) TAXATION PAYABLE/(RECOVERABLE)		
Taxation payable	35,626,263	62,486,655
Taxation recoverable	(59,728,491)	(48,453,985)
<p>Taxes recoverable arise when advance payments on corporation taxes exceed the tax assessed for the year. Taxes payable and recoverable are disclosed separately, as the Company does not have a legally enforceable right to offset them.</p>		
(38) PROVISION FOR CLAIMS		
Property	942,313,737	441,638,242
Motor	553,287,118	455,345,713
Accident and liability	50,362,787	41,377,519
	1,545,963,642	938,361,474
Provisions for recoveries	(900,152,690)	(495,944,265)
	645,810,952	442,417,209
(39) PAYABLES AND ACCRUALS		
Sundry creditors	150,530,837	146,876,718
Accruals	36,235,631	58,744,783
	186,766,468	205,621,501
(40) BANK OVERDRAFT (UNSECURED)	Interest (p.a)	
Republic Bank (Guyana) Ltd. current account	17.0%	—
Bank of Nova Scotia current account	17.0%	—
	—	10,406,099
	—	171,018
	—	10,577,117
(41) CONTINGENT LIABILITIES		

There are several pending litigation matters as at the date of the financial statements. The outcome of these matters cannot be determined at this stage.

NOTES ON THE ACCOUNTS

(42) RELATED PARTY TRANSACTIONS

(a) Transactions with related Company

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operating decisions.

The Company shares a common Chairman and Board of Directors with The Guyana and Trinidad Mutual Life Insurance Company Limited. In Guyana, staff are employed, and facilities owned by, The Guyana and Trinidad Mutual Fire Insurance Company Limited. In the Caribbean territories, staff are employed, and facilities owned by, The Guyana and Trinidad Mutual Life Insurance Company Limited. Relevant costs are shared between the Companies on a pre-determined, agreed and equitable reimbursement basis.

Transactions with related company

	<u>2016</u> G\$	<u>2015</u> G\$
Cost incurred and shared by The Guyana and Trinidad Mutual Life Insurance Company Limited for the year	<u>161,684,595</u>	<u>161,471,332</u>
Cost incurred and shared with The Guyana and Trinidad Mutual Life Insurance Company Limited for the year	<u>196,591,513</u>	<u>178,448,818</u>
Net Balance due from The Guyana and Trinidad Mutual Life Insurance Company Limited for shared costs.	<u>4,421,564</u>	<u>11,787,815</u>
Long Term Loan by The Guyana and Trinidad Mutual Life Insurance Company Limited. Interest is charged at 7% per annum. Repayable in the year 2019.	<u>93,244,008</u>	<u>93,244,008</u>
Purchase of equity investments from The Guyana and Trinidad Mutual Life Insurance Company Limited	<u>—</u>	<u>250,548,312</u>
The fixed assets of The Guyana and Trinidad Mutual Life Insurance Company Limited are insured with this Company		
Insurance coverage	<u>567,338,860</u>	<u>567,338,860</u>
Premiums for the year	<u>3,273,578</u>	<u>3,273,578</u>

(b) Key management personnel

- (i) Compensation
The Company's 8 (2015 - 8) key management personnel comprises its Managing Director and senior managers. The remuneration paid during the year to senior managers is included in salaries and other staff costs and is shared with The Guyana and Trinidad Mutual Life Insurance Company Limited.

Short term benefits	<u>33,550,239</u>	<u>30,723,435</u>
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- | | | |
|---|------------------|------------------|
| (ii) Directors' emoluments — 7 Directors (2015 — 7) | <u>9,200,640</u> | <u>9,200,640</u> |
|---|------------------|------------------|

NOTES ON THE ACCOUNTS

(43) ANALYSIS OF FINANCIAL ASSETS AND LIABILITIES BY MEASUREMENT BASIS

2016	Held to maturity	Loans and receivables	Available for sale	Financial assets and liabilities at amortised cost	TOTAL
	G\$	G\$	G\$	G\$	G\$
Assets					
Cash resources	—	—	—	1,081,834,535	1,081,834,535
Investments	334,472,499	26,770,181	1,684,657,276	—	2,045,899,956
Statutory deposits	—	—	—	766,255,015	766,255,015
Treasury bills	—	—	—	731,172,543	731,172,543
Receivables and prepayments	—	306,863,918	—	—	306,863,918
Others	—	19,105,178	—	71,647,818	90,752,996
	<u>334,472,499</u>	<u>352,739,277</u>	<u>1,684,657,276</u>	<u>2,650,909,911</u>	<u>5,022,778,963</u>
Liabilities					
Pension reserves	—	—	—	6,277,389	6,277,389
Unclaimed dividends and triennial profits	—	—	—	69,685,564	69,685,564
Payables and accruals	—	—	—	186,766,468	186,766,468
Others	—	—	—	681,437,215	681,437,215
	<u>—</u>	<u>—</u>	<u>—</u>	<u>944,166,636</u>	<u>944,166,636</u>
	<u><u>334,472,499</u></u>	<u><u>352,739,277</u></u>	<u><u>1,684,657,276</u></u>	<u><u>2,650,909,911</u></u>	<u><u>5,022,778,963</u></u>
2015					
	Held to maturity	Loans and receivables	Available for sale	Financial assets and liabilities at amortised cost	TOTAL
	G\$	G\$	G\$	G\$	G\$
Assets					
Cash resources	—	—	—	1,076,675,755	1,076,675,755
Investments	405,870,383	28,371,919	1,826,404,228	—	2,260,646,530
Statutory deposits	—	—	—	722,324,887	722,324,887
Treasury bills	—	—	—	525,649,621	525,649,621
Receivables and prepayments	—	246,424,906	—	—	246,424,906
Others	—	25,446,290	—	68,471,076	93,917,366
	<u>405,870,383</u>	<u>300,243,115</u>	<u>1,826,404,228</u>	<u>2,393,121,339</u>	<u>4,925,639,065</u>
Liabilities					
Pension reserves	—	—	—	6,814,869	6,814,869
Unclaimed dividends and triennial profits	—	—	—	65,974,648	65,974,648
Payables and accruals	—	—	—	205,621,501	205,621,501
Others	—	—	—	504,903,864	504,903,864
Bank overdraft	—	—	—	10,577,117	10,577,117
	<u>—</u>	<u>—</u>	<u>—</u>	<u>793,891,999</u>	<u>793,891,999</u>
	<u><u>405,870,383</u></u>	<u><u>300,243,115</u></u>	<u><u>1,826,404,228</u></u>	<u><u>2,393,121,339</u></u>	<u><u>4,925,639,065</u></u>

NOTES ON THE ACCOUNTS

(44) FINANCIAL RISK MANAGEMENT

Financial risk management objectives

The Company's Management monitors and manages the financial risks relating to the operations of the Company through internal risk reports which analyse exposures by degree and magnitude of risks. These risks include market risk (currency risk, interest rate risk and price risk), credit risk and liquidity risk.

The Company seeks to minimise the effects of these risks by the use of techniques that are governed by management's policies on foreign exchange risk, interest rate risk and credit risk.

(a) Market risk

The Company's activities expose it to the financial risks of changes in foreign currency exchange rates and interest rates. The Company uses gap analysis, interest rate sensitivity and exposure limits to financial instruments to manage its exposure to interest rate and foreign currency risk.

There has been no change in the Company's exposure to market risks or the manner in which it manages these risks.

(i) Price risk

Price risk is the risk that the value of financial instruments will fluctuate as a result of changes in market prices whether those changes are caused by factors specific to the individual security of its issuer or factors affecting all securities traded in the market. Management continually identifies the risk and diversifies the portfolio in order to minimise the risk.

(ii) Interest sensitivity analysis

The table overleaf analyses the sensitivity of interest rates exposure for both financial assets and financial liabilities at the end of the reporting period. The sensitivity analysis includes only outstanding balances at the end of the reporting period. A 50 basis point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

A positive number indicates an increase in surplus where the interest rate appreciates by 50 basis points. For a decrease of 50 basis points in the interest rate, there would be an equal and opposite impact on surplus and the balances would be negative.

NOTES ON THE ACCOUNTS

(44) FINANCIAL RISK MANAGEMENT — cont'd

(a) Market risk - cont'd

(ii) Interest rate sensitivity analysis - cont'd

If interest rates had been 50 basis points higher/lower and all other variables were held constant, the impact on the Company's surplus would have been as illustrated on the following table:

	Increase/ decrease in basis points	Impact on surplus for the period	
		<u>2016</u>	<u>2015</u>
<u>Cash and cash equivalents</u>		<u>G\$M</u>	<u>G\$M</u>
Local Currency	+/-50	4.36	3.77
Foreign Currencies	+/-50	7.53	7.20

Apart from the foregoing, with respect to the other financial assets and liabilities, it was not possible to determine the expected impact of a reasonable possible change in interest rates on surplus or equity as other factors such as credit risks, market risks, political and disaster risks can affect the value of the assets and liabilities.

NOTES ON THE ACCOUNTS

(44) FINANCIAL RISK MANAGEMENT — cont'd

(a) Market risk - cont'd

(iii) Interest rate risk

The Company's exposure to interest rate risk is minimal but the Company's management continuously monitors and manages these risks through the use of appropriate tools, and implements strategies to hedge against any adverse effects.

The Company's exposures to interest rate risk on financial assets and financial liabilities are listed below:

2016	Maturing					Total
	Average interest rate	Within 1 year	1 to 5 years	Over 5 years	Non interest bearing	
	%	G\$	G\$	G\$	G\$	G\$
Assets						
Cash Resources	0.51	654,041,248	—	—	427,793,287	1,081,834,535
Investments	5.10	731,172,543	314,809,999	19,662,500	1,684,657,276	2,750,302,318
Mortgages	6.00	1,680,763	6,010,535	19,078,883	—	26,770,181
Statutory deposits	1.19	—	766,255,015	—	—	766,255,015
Receivables and prepayments	12.00	306,863,918	—	—	—	306,863,918
Others		—	—	—	90,752,996	90,752,996
		<u>1,693,758,472</u>	<u>1,087,075,549</u>	<u>38,741,383</u>	<u>2,203,203,559</u>	<u>5,022,778,963</u>
Liabilities						
Pension reserves		—	—	—	6,277,389	6,277,389
Unclaimed dividends and triennial profit		—	—	—	69,685,564	69,685,564
Payables and accruals		—	93,244,008	—	93,522,460	186,766,468
Others		—	—	—	681,437,215	681,437,215
		<u>—</u>	<u>93,244,008</u>	<u>—</u>	<u>850,922,628</u>	<u>944,166,636</u>
Interest sensitivity gap		<u>1,693,758,472</u>	<u>1,087,075,549</u>	<u>38,741,383</u>		

NOTES ON THE ACCOUNTS

(44) FINANCIAL RISK MANAGEMENT — cont'd

(a) Market risk - cont'd

(iii) Interest rate risk - cont'd

2015

Maturing

	Average interest rate	Within 1 year	1 to 5 years	Over 5 years	Non interest bearing	Total
	%	G\$	G\$	G\$	G\$	G\$
Assets						
Cash Resources	2.79	650,080,569	—	—	426,595,186	1,076,675,755
Investments	4.00	593,712,504	314,570,000	23,237,500	1,826,404,228	2,757,924,232
Mortgages	6.00	1,609,727	6,472,171	20,290,021	—	28,371,919
Statutory deposits	1.20	—	722,324,887	—	—	722,324,887
Receivables and prepayments	12.00	246,424,906	—	—	—	246,424,906
Others		—	—	—	93,917,366	93,917,366
		<u>1,491,827,706</u>	<u>1,043,367,058</u>	<u>43,527,521</u>	<u>2,346,916,780</u>	<u>4,925,639,065</u>
Liabilities						
Pension reserves		—	—	—	6,814,869	6,814,869
Unclaimed dividends and triennial profit		—	—	—	65,974,648	65,974,648
Payables and accruals		—	93,244,008	—	112,377,493	205,621,501
Others		—	—	—	504,903,864	504,903,864
Bank overdraft		10,577,117	—	—	—	10,577,117
		<u>10,577,117</u>	<u>93,244,008</u>	<u>—</u>	<u>690,070,874</u>	<u>793,891,999</u>
Interest sensitivity gap		<u>1,481,250,589</u>	<u>1,043,367,058</u>	<u>43,527,521</u>		

NOTES ON THE ACCOUNTS

(44) FINANCIAL RISK MANAGEMENT — cont'd

(a) Market risk - cont'd

(iv) Foreign currency risk

The Company's exposure to the effects of fluctuations in foreign currency exchange rates arises mainly from investments and foreign bank balances. The currencies which the Company is mainly exposed to are Pounds Sterling, United States, Eastern Caribbean and Trinidad & Tobago dollars.

The aggregate amounts of assets and liabilities denominated in currencies other than Guyana dollars are as shown:-

	<u>31.12.2016</u>				Total
	£ Sterling	US\$	EC\$	TT\$	G\$ equivalent
Assets	1,368,805	485,862	25,556,959	660,231	2,328,453,523
Liabilities	—	—	4,003,474	—	286,248,397

	<u>31.12.2015</u>				Total
	£ Sterling	US\$	EC\$	TT\$	G\$ equivalent
Assets	1,366,038	628,467	23,902,047	660,231	2,288,277,960
Liabilities	—	—	4,052,786	—	289,774,223

Foreign currency sensitivity analysis

The following table details the Company's sensitivity to a 3% increase or decrease in the Guyana Dollar against the relevant currencies. Although a rate is not formally adopted and used as a measure, 3% gives a prudent possibility of a change in rate.

The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for 3% change in foreign currency rate. A positive number below indicates an increase in reserves if the currency were to strengthen 3% against the Guyana dollar. If the currencies were to weaken 3% against the Guyana dollar, there would be an equal and opposite impact on the reserves and the balances would be negative.

	£ Sterling Impact G\$M	US Dollar Impact G\$M	EC Dollar Impact G\$M	TT Dollar Impact G\$M	Total G\$M Equivalent
2016 Profit	11.5	3.0	63.4	0.6	78.4
2015 Profit	12.9	3.9	60.0	0.6	77.3

NOTES ON THE ACCOUNTS

(44) FINANCIAL RISK MANAGEMENT — cont'd

(b) Liquidity risk

Liquidity Risk is the risk that the Company will encounter difficulty in raising funds to meet its commitments associated with financial instruments.

The Company manages its liquidity risk by maintaining an appropriate level of resources in liquid or near liquid form.

The following table details the Company's remaining contractual maturity:

	On Demand	1 to 3 months	4 to 12 months	1 to 5 years	Over 5 years	Total
	G\$	G\$	G\$	G\$	G\$	G\$
2016						
Assets						
Mortgages	—	427,578	1,253,185	6,010,535	19,078,883	26,770,181
Securities	—	—	—	314,809,999	1,704,319,776	2,019,129,775
Statutory deposits	—	—	—	766,255,015	—	766,255,015
Accrued interest	19,105,178	—	—	—	—	19,105,178
Receivables and prepayments	26,004,108	109,383,425	17,358,048	154,095,647	22,690	306,863,918
Due from The Guyana and Trinidad Mutual Life Insurance Company Limited	4,421,564	—	—	—	—	4,421,564
Unexpired reinsurance premiums	—	7,497,763	—	—	—	7,497,763
Taxes recoverable	—	—	59,728,491	—	—	59,728,491
Treasury bills	—	731,172,543	—	—	—	731,172,543
Cash on deposit	654,041,248	—	—	—	—	654,041,248
Cash at bank	409,436,195	—	—	—	—	409,436,195
Cash on hand and in transit	18,357,092	—	—	—	—	18,357,092
	<u>1,131,365,385</u>	<u>848,481,309</u>	<u>78,339,724</u>	<u>1,241,171,196</u>	<u>1,723,421,349</u>	<u>5,022,778,963</u>
Liabilities						
Pension reserves	—	—	—	—	6,277,389	6,277,389
Unclaimed dividends and triennial profit	69,685,564	—	—	—	—	69,685,564
Taxation	—	35,626,263	—	—	—	35,626,263
Claims	645,810,952	—	—	—	—	645,810,952
Payables and accruals	—	93,522,460	—	93,244,008	—	186,766,468
	<u>715,496,516</u>	<u>129,148,723</u>	<u>—</u>	<u>93,244,008</u>	<u>6,277,389</u>	<u>944,166,636</u>
Net Assets	<u>415,868,869</u>	<u>719,332,586</u>	<u>78,339,724</u>	<u>1,147,927,188</u>	<u>1,717,143,960</u>	<u>4,078,612,328</u>

NOTES ON THE ACCOUNTS

(44) FINANCIAL RISK MANAGEMENT — cont'd

(b) Liquidity risk - cont'd

	On Demand	1 to 3 months	4 to 12 months	1 to 5 years	Over 5 years	Total
	G\$	G\$	G\$	G\$	G\$	G\$
2015						
Assets						
Mortgages	—	420,977	1,188,750	6,472,171	20,290,021	28,371,919
Securities	—	—	—	382,632,883	1,849,641,728	2,232,274,611
Statutory deposits	—	—	—	722,324,887	—	722,324,887
Accrued interest	25,446,290	—	—	—	—	25,446,290
Receivables and prepayments	118,073,445	102,721,032	2,549,541	23,080,889	—	246,424,907
Due from The Guyana and Trinidad Mutual Life Insurance Company Limited	11,787,815	—	—	—	—	11,787,815
Unexpired reinsurance premiums	—	8,229,276	—	—	—	8,229,276
Taxes recoverable	—	—	48,453,985	—	—	48,453,985
Treasury bills	—	525,649,621	—	—	—	525,649,621
Cash on deposit	650,080,569	—	—	—	—	650,080,569
Cash at bank	416,057,940	—	—	—	—	416,057,940
Cash on hand and in transit	10,537,246	—	—	—	—	10,537,246
	<u>1,231,983,305</u>	<u>637,020,906</u>	<u>52,192,276</u>	<u>1,134,510,830</u>	<u>1,869,931,749</u>	<u>4,925,639,066</u>
Liabilities						
Pension reserves	—	—	—	—	6,814,869	6,814,869
Unclaimed dividends and triennial profit	65,974,648	—	—	—	—	65,974,648
Taxation	—	62,486,655	—	—	—	62,486,655
Claims	442,417,209	—	—	—	—	442,417,209
Payables and accruals	—	112,377,493	—	93,244,008	—	205,621,501
Bank overdraft	10,577,117	—	—	—	—	10,577,117
	<u>518,968,974</u>	<u>174,864,148</u>	<u>—</u>	<u>93,244,008</u>	<u>6,814,869</u>	<u>793,891,999</u>
Net Assets	<u>713,014,331</u>	<u>462,156,758</u>	<u>52,192,276</u>	<u>1,041,266,822</u>	<u>1,863,116,880</u>	<u>4,131,747,068</u>

NOTES ON THE ACCOUNTS

(44) FINANCIAL RISK MANAGEMENT — cont'd

(c) Credit risk

Concentration of assets and liabilities

Credit risk is the risk that a customer or counterparty will default on its contractual obligations resulting in financial loss to the Company.

The Company faces credit risk in respect of its receivables, investments and cash and cash equivalents. However, this risk is controlled by close monitoring of these assets by the Company. The maximum credit risk faced by the Company are the balances reflected in the financial statements.

The table below shows the Company's maximum exposure to credit risk:

	<u>2016</u> G\$	<u>2015</u> G\$
	Maximum exposure	Maximum exposure
Investments(i)	2,019,129,775	2,232,274,611
Loans and receivables (ii)	26,770,181	28,371,919
Accrued interest (iii)	19,105,178	25,446,290
Receivables and prepayments (iv)	306,863,918	246,424,906
Due from The Guyana and Trinidad Mutual Life Insurance Company Limited (v)	4,421,564	11,787,815
Unexpired reinsurance premiums(vi)	7,497,763	8,229,276
Statutory deposits (vii)	766,255,015	722,324,887
Treasury bills (viii)	731,172,543	525,649,621
Cash and cash equivalents (ix)	1,081,834,535	1,076,675,755
Taxes recoverable	59,728,491	48,453,985
Total credit risk exposure	<u>5,022,778,963</u>	<u>4,925,639,065</u>

Receivables' balances are classified as follows:

Current	296,231,086	302,664,246
Impaired	17,595,961	17,595,961
	<u>313,827,047</u>	<u>320,260,207</u>

- (i) Investments in Government Bonds and Equities are assets for which the likelihood of default are considered low by the Company.
- (ii) Loans and receivables include the sum of G\$26,770,181: and comprise mortgages. These are fully secured against the borrowers' properties as such the likelihood of loss is considered extremely low by the Company.
- (iii) As detailed in note 24, accrued interest represents amounts due or accrued on the various investments of the Company. These amounts would either be received in the new financial year, or would materialise on the maturity of the investment(s) in accordance with their terms and conditions.
- (iv) Debtors comprise a number of advances and loans to staff and sales representatives on which interest is earned. They also include amounts for securities pending redemption and amounts owing to the Company by other organisations. A provision for irrecoverable debts of \$17,595,961 was reflected as at December 31, 2016.

NOTES ON THE ACCOUNTS

(44) FINANCIAL RISK MANAGEMENT — cont'd

(c) Credit risk - cont'd

- (v) Amount due from the Guyana and Trinidad Mutual Life Insurance Company Limited represents the net balance due for shared costs. The Company has a sound capital base and management continuously monitors this account. It is therefore considered virtually risk-free.
- (vi) Unexpired reinsurance premiums is the estimated portion of the reinsurance cost that relates to the future accounting period. This amount would be recovered through the reversing of this provision in the next financial year.
- (vii) Statutory deposits represent deposits with Insurance Regulators and financial institutions held in trust to the order of the Insurance Regulators. The likelihood of default is considered very low by the Company.
- (viii) Treasury bills are investments in Eastern Caribbean Governments and are such that the likelihood of default is extremely low and have therefore been considered virtually risk-free by the Company.
- (ix) Cash and cash equivalents include balances held with commercial banks. These banks have been assessed by the Company as being creditworthy, with very strong capacity to meet their obligations as they fall due. The related risk is therefore considered very low.

Ageing of trade and other receivables which were past due but not impaired

There were no mortgages and other receivables which were impaired

Ageing of trade and other receivables which were impaired

	<u>2016</u> G\$	<u>2015</u> G\$
120 + days	<u>17,595,961</u>	<u>17,595,961</u>
Provision for impairment - individually assessed	<u>17,595,961</u>	<u>17,595,961</u>

NOTES ON THE ACCOUNTS

(45) INSURANCE RISK

The principal risks that the Company faces under its insurance contracts are that actual claims are greater than estimates, actual claims are not adequately mitigated by re-insurance, and that total claims from the portfolio of contracts exceed the estimate used in pricing those contracts. The risks and mitigating factors are discussed below.

Risk management objectives and policies

The Company mitigates its risks by engaging in both facultative reinsurance and excess of loss reinsurance treaties. Reinsurance coverage for perils and other risks excluded from the excess of loss treaty are facultatively reinsured on a yearly renewable basis. The Company also engages in redlining where it reserves the right to offer no coverage in specified geographic areas. The Company declines, rates up, applies excesses, accepts small participation or a combination of more than one of the preceding as part of its overall prudent underwriting principles.

Terms and conditions of insurance contracts

All insurance contracts issued by the Company include conditions aimed at protecting it. Some of these include stating assumed risks clearly (aimed at removing any ambiguity), inclusion of excess clauses, reserving the right to terminate the policy with notice, and clearly stating the maximum limit of any liability. The Company promises to settle claims as soon as possible, all consideration given to proper investigations to establish that the insured event and losses have occurred.

Sensitivity analysis

The Company's profitability is sensitive to the flow of monies (1) inwards from policyholders; and (2) outwards to policyholders. If policyholders are unable to pay their premiums, the inflow of cash will be constrained. If claims are above anticipated averages, there will be strain on the Company's finances and it would have to seek alternative financing solutions. Its cash flow would therefore be affected negatively.

Concentrations of insurance risk

Insurance risks are spread in a number of geographical areas across the four territories in which the Company operates.

Claims development

Claims are provided for and kept as a liability until they are settled or have expired. At the time of loss, a provision is made based on best estimates. There is some amount of uncertainty surrounding the timing of payments and the exact amount to be paid for most claims. There are occasions where the provision is in excess of the incurred loss. This is adjusted at the time of claim settlement or at the point of the revision of provisions, whichever is earlier. Similarly, there are times when the provision is insufficient to cover the losses estimated. These too are adjusted at the earlier of claims payment or overall claims revision.

(46) REPORTING BY CLASS OF INSURANCE

The Company's reporting is organised into three main business segments per the classes of insurance namely Property, Motor and Accident and Liability. The Company's primary reporting format is by class of insurance, and the secondary format would be by geographical segments.

NOTES ON THE ACCOUNTS

(46) REPORTING BY CLASS OF INSURANCE — Cont'd

The following is an analysis by the respective segments:

	2016				2015
	Property	Motor	Accident & liability	Total	Total
	G\$	G\$	G\$	G\$	G\$
Revenue					
Gross premiums	1,401,609,880	1,096,397,472	73,614,835	2,571,622,187	2,621,775,562
Less Reinsurance premiums	(567,575,225)	(56,358,115)	(2,526,918)	(626,460,258)	(480,351,815)
Net premiums	834,034,655	1,040,039,357	71,087,917	1,945,161,929	2,141,423,747
Income from investment	78,128,374	61,115,259	4,103,430	143,347,063	135,160,686
Other income	1,035,833	810,271	54,404	1,900,508	5,561,674
Currency exchange loss	(23,898,859)	(18,694,681)	(1,255,207)	(43,848,747)	(23,352,909)
	889,300,003	1,083,270,206	73,990,544	2,046,560,753	2,258,793,198
<i>Deduct:</i>					
Expenditure					
Claims	241,368,490	551,961,166	19,052,537	812,382,193	937,081,194
Commission & sales expenses	203,724,206	62,160,684	8,167,205	274,052,095	295,802,466
Management expenses	375,208,342	293,503,552	19,706,554	688,418,448	764,663,404
Depreciation	38,131,988	—	—	38,131,988	21,591,090
Pension fund contribution	10,533,711	—	—	10,533,711	10,327,029
Dividends, bonus & triennial profit	79,100,344	—	—	79,100,344	75,538,737
Transfer to investment reserve	2,505,761	—	—	2,505,761	859,779
	950,572,842	907,625,402	46,926,296	1,905,124,540	2,105,863,699
Surplus/(deficit) before tax	(61,272,839)	175,644,804	27,064,248	141,436,213	152,929,499
Taxation				75,190,501	70,374,409
Surplus after tax				66,245,712	82,555,090

	2016				2015
	Property	Motor	Accident & liability	Total	Total
	G\$	G\$	G\$	G\$	G\$
Assets	4,022,830,784	2,480,745,650	201,141,539	6,704,717,973	6,654,103,736
Liabilities	942,266,417	434,892,193	72,482,032	1,449,640,642	1,243,751,224
Unallocated liabilities	—	—	—	35,626,263	62,486,655

(47) RECLASSIFICATION

In 2015, the Company has reclassified the presentation of defined benefit assets and defined benefit liabilities on the statement of financial position. A reclassification from fixed assets revaluation reserve to other reserves was made to correct a previous year's presentation of the deferred tax effect on revaluation reserve.

(48) APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved for issue by the Directors on 19 July, 2017.