



**The Guyana and Trinidad
Mutual Fire Insurance
Company Limited**

**139th
ANNUAL REPORT
2018**

Notice of Meeting

The **ORDINARY GENERAL MEETING OF MEMBERS** will be held at 17:00 hours on Wednesday 28th August, 2019 at the Georgetown Club, 208 Camp Street, Georgetown.

AGENDA

1. To receive and consider the Report of the Directors, the Accounts for the year ended 31st December, 2018 and the Report of the Auditors thereon.
2. To sanction the declaration of a final dividend on Scrip Capital.
3. To elect Directors.
4. To fix remuneration of the Directors.
5. To elect Auditors and fix their remuneration.

By Order of the Board



C. Peters-Grant
Company Secretary/ Finance Controller

GTM Buildings

27-29 Robb & Hincks Streets, Georgetown

22nd July, 2019

N.B. The right to vote by proxy may only be exercised if the member resides outside of the City of Georgetown.

The appointed proxy must be a member of the Company.

The instrument appointing a proxy must be deposited at the Head Office of the Company not less than twenty-four hours before the time appointed for holding the meeting.

Chairman & Board of Directors

CHAIRMAN

R. L. SINGH, AA., ACIS.

DIRECTORS

R. E. CHEONG, AA, FCII, FLMI, CLU.

P. S. FRASER

E. A. LUCKHOO, SC, LL.B , (HONS) (LOND)

L. W. VALIDUM, MD

B. J. HARPER (MS.), BA

G. E. DEAN, BSc., CIMA

MANAGING DIRECTOR

R. ST. P. YEE, BSc. (HONS), EMBA.

Management Team

MANAGING DIRECTOR

R. ST. P. YEE, BSc. (HONS), EMBA

MANAGER

R. SINGH (MRS.), BSc., Dip.Mgt.

COMPANY SECRETARY /FINANCE CONTROLLER

C. PETERS-GRANT (MS.), FCCA

GROUP SALES MANAGER

MAJOR I. ALLI

BRANCH MANAGER (AG.), ST. LUCIA

K. MARAJ, BA

BRANCH MANAGER, ST. VINCENT

C. CAMBRIDGE, AIAA, ACS (HONS), AIRC, Dip.Mgt (UWI)

BRANCH MANAGER, GRENADA

N. ENNIS (MS.), ACII, BSc.

REPORT OF THE DIRECTORS

The Directors have pleasure in presenting their REPORT and the AUDITED FINANCIAL STATEMENTS for the year ended 31 December, 2018.

FIRE BUSINESS

GUYANA & CARIBBEAN OFFICES

At the commencement of the year after adjustment for the change in currency rates the sum insured for business in force was \$373,276,089,416 with annual premiums of \$1,777,576,125.

New policies, increases and reinstatements totalled \$46,215,729,494 in sums insured, yielding annual premiums of \$175,082,124. The amount of insurance in force at 31 December, 2018 was \$396,912,957,063 with annual premiums of \$1,846,882,996.

SUMMARY OF POLICIES ISSUED AND EXPIRED

	SUM INSURED	ANNUAL PREMIUMS
	G\$	G\$
Insurance in force at 31-12-2017	373,276,089,416	1,777,576,125
Issued during the year ended 31-12-2018	46,215,729,494	175,082,124
	419,491,818,910	1,952,658,249
Expired during the year ended 31-12-2018	22,578,861,847	105,775,253
	396,912,957,063	1,846,882,996

The total amount of claims paid and provided for during the year amounted to \$250,112,434 net of reinsurance recoveries.

TRIENNIAL CASH PROFIT

The Directors have declared a return of 50% of the premiums received after deduction of the usual reserve for unexpired time, in respect of those fire insurance policies issued in Guyana entitled to earn profit for the period ended 31 December, 2018. This will result in a return to policyholders of \$73,658,039 in cash.

REPORT OF THE DIRECTORS

INVESTMENTS

The ledger value of shares, treasury bills and other securities purchased during the year amounted to \$338,321,050 while redemption amounted to \$132,610,829. At the end of the year the Directors revalued the securities to reflect current market value. The net increase arising out of revaluation was \$1,981,992,144. This fair value adjustment is being held in the Investment Reserve.

Certificates for the securities have been examined by the Auditors.

Mortgage Loans outstanding at 31 December, 2018 were \$24,267,580.

DIVIDENDS

The Directors have approved a final dividend of 4.50% on the Preferent Scrip and First Preferred Stock, and recommend a final dividend of 4.50% on the Ordinary Scrip Capital.

DIRECTORATE

The following Directors retire from Office and are eligible for re-election — Messrs. R. E. Cheong, E. A. Luckhoo and Ms. B. J. Harper.

CORPORATE GOVERNANCE

The Company shares a common Board of Directors with the Guyana and Trinidad Mutual Life Insurance Company Limited and regular meetings are held once per month for each Company.

The Board has established an Organisational and Compensation Committee which, on an ongoing basis, reviews the appropriateness of the establishment to the needs of the business.

Other major Committees on which members of the Board serve are the Audit and Risk Management, Budget, Information Systems and Investment.

AUDITORS

Messrs. TSD, Lal & Co. have retired. The Company in keeping with best practice shall rotate independent auditors at the beginning of its financial year 2019.

INDEPENDENT AUDITOR'S REPORT

To the Members of
The Guyana & Trinidad Mutual Fire Insurance Company Limited
on the Financial Statements for the Year Ended 31 December, 2018

Report on the Audit of Financial Statements

Opinion

We have audited the financial statements of The Guyana and Trinidad Mutual Fire Insurance Company Limited, which comprise the statement of financial position as at 31 December 2018 and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies set out on pages 5 to 52.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Guyana and Trinidad Mutual Fire Insurance Company Limited as at 31 December 2018, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Guyana, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information in the Annual Report

Management is responsible for the other information. The other information comprises all the information included in the Company's 2018 annual report, but does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance or conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Those Charged with Governance for the Financial Statements

The Directors/Management are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatements, whether due to fraud or error. The Directors/Management are responsible for overseeing the financial reporting process.

In preparing the financial statements, the Directors/Management are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern basis of accounting unless the directors either intend to liquidate the Company or cease operations, or have no realistic alternative but to do so.

Independent Auditors' Report – cont'd

Auditor's Responsibilities for the Audit of the Financial Statements

The objectives of our audit are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatements, whether due to fraud or error, and to issue an Auditor's report that includes that opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the planning and performance of the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omission, misrepresentations, or the override of internal controls,
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls,
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management,
- Conclude on the appropriateness of the Director's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our Auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern,
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identified during our audit.

Report on Other Legal and Regulatory Requirements

The financial statements comply with the requirements of the Companies Act 1991 and Insurance Act 1998.

The Insurance Act 2016 became effective in 2018. As explained in note 48, the Company did not fully comply with the requirements of the Act.

TSD, Lal & Co.

CHARTERED ACCOUNTANTS

77 BRICKDAM
STABROEK
GEORGETOWN
GUYANA
19th July, 2019

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the Year Ended 31 December, 2018

	Notes	2018 G\$	2017 (Re-stated) G\$
REVENUE			
Insurance premiums	(5)	2,575,273,617	2,511,783,943
Movement in unexpired risks	(35)	(19,937,155)	15,602,097
Net insurance premiums		2,555,336,462	2,527,386,040
Reinsurance premiums	(5)	(455,396,044)	(503,257,672)
		2,099,940,418	2,024,128,368
Income from investments			
"Held to maturity"	(6)	75,895,643	65,769,447
"Loans and receivables"	(6)	4,244,364	4,417,769
"Available for sale"	(6)	67,919,558	70,934,663
Other income	(7)	1,111,946	1,758,498
Currency exchange (loss) / gain	(8)	(3,000,686)	12,146,849
		2,246,111,243	2,179,155,594
Deduct:			
EXPENDITURE			
Claims	(9)	636,735,263	665,718,199
Commissions and sales expenses	(10)	270,698,119	266,857,678
Salaries and other staff costs	(11)	379,936,628	364,288,077
Management expenses	(11)	461,709,093	438,650,889
Pension fund contribution		10,848,429	11,231,487
Withholding and other taxes	(12 a)	9,512,046	8,616,098
Dividends, biennial bonus and triennial profit	(13)	75,492,741	76,171,124
Transfer to investment reserve	(14)	481,083	2,401,165
Total expenditure		1,845,413,402	1,833,934,717
Profit before tax		400,697,841	345,220,877
Taxation	(12 b)	75,918,730	94,331,156
Net profit after tax		324,779,111	250,889,721
OTHER COMPREHENSIVE INCOME			
Items that will not be classified to profit or loss			
Re-measurement of defined benefit pension plans net of tax	(23)	51,762,560	29,339,364
Items that may be reclassified subsequently to profit or loss			
Adjustment to fair value of investments and transfer	(32)	1,982,473,227	696,564,371
Other comprehensive income for the year net of tax		2,034,235,787	725,903,735
Total comprehensive income for the year net of tax		2,359,014,898	976,793,456

"The accompanying notes form an integral part of these financial statements".

PROFIT OR LOSS (ANNUAL) ACCOUNT – FIRE INSURANCE

For the Year Ended 31 December, 2018

	<u>Notes</u>	<u>2018</u> G\$	<u>2017</u> G\$
Premiums on without profit policies and commissions		895,466,376	856,893,508
Income from investments		148,059,565	141,121,879
Other income		1,111,946	1,758,498
		<u>1,044,637,887</u>	<u>999,773,885</u>
Deduct:			
Claims		198,272,264	227,876,632
Commissions and sales expenses		176,426,732	170,967,858
Salaries and other staff costs		274,119,554	263,144,711
Management expenses		343,893,489	334,660,606
Taxation		(85,389,698)	(85,046,052)
Reinsurance		189,477,894	252,599,899
Pension fund contribution		8,289,122	8,319,553
Transfer to investment reserve	(14)	481,083	2,401,165
Interest	(15)	51,494,006	41,800,464
		<u>1,157,064,446</u>	<u>1,216,724,836</u>
Transfer from premiums on with profit policies	(16)	<u>(112,426,559)</u>	<u>(216,950,951)</u>

This account, made up in accordance with By-Law 17 of this Company's Ordinance of Incorporation Chapter 210, (together with the accompanying profit or loss (triennial) account) has been prepared to reflect the declaration of triennial cash profit on fire policies entitled to profit in 2018.

"The accompanying notes form an integral part of these financial statements".

PROFIT OR LOSS (TRIENNIAL) ACCOUNT – FIRE INSURANCE

For the Year Ended 31 December, 2018

	<u>Notes</u>	<u>2018</u> G\$	<u>2017</u> G\$
Balance of unexpired risks reserve at beginning		22,761,607	24,692,550
Premiums received		148,863,837	132,547,699
Premiums on policies surrendered for profit		2,223,047	2,950,571
		<u>173,848,491</u>	<u>160,190,820</u>
Deduct:			
Unexpired risks reserve at end		26,532,413	23,969,911
Transfer to profit or loss (annual) account	(17)	218,272,118	207,576,047
Triennial profit 50 % (2017 - 50%)		73,658,039	68,110,455
		<u>318,462,570</u>	<u>299,656,413</u>
Transfer from other reserve		<u>(144,614,079)</u>	<u>(139,465,593)</u>

This account, made up in accordance with By-Laws 12-14 of this Company's Ordinance of Incorporation Chapter 210, (together with the profit or loss (annual) account) has been prepared to reflect the declaration of triennial cash profit on fire policies entitled to profit in 2018.

"The accompanying notes form an integral part of these financial statements".

STATEMENT OF CHANGES IN EQUITY

For the Year Ended 31 December, 2018

	Note	Scrip & stock capital	Premium capital	Investment reserve	Other reserves	Dividends, biennial bonus & triennial profit	Property & equipment revaluation reserve	Total
		G\$	G\$	G\$	G\$	G\$	G\$	G\$
Balance at 31 December 2016 - as previously reported		1,000,000	191,431,512	1,466,874,291	2,898,964,860	76,476,790	584,703,615	5,219,451,068
Restatement	49	—	—	—	(1,276,210,274)	—	—	(1,276,210,274)
Balance at 31 December 2016 - re-stated		1,000,000	191,431,512	1,466,874,291	1,622,754,586	76,476,790	584,703,615	3,943,240,794
Changes in equity 2017								
Total comprehensive income/(loss) for the year		—	12,660,312	696,564,371	268,882,763	(1,313,990)	—	976,793,456
Balance at 31 December 2017 - re-stated		1,000,000	204,091,824	2,163,438,662	1,891,637,349	75,162,800	584,703,615	4,920,034,250
Changes in equity 2018								
Total comprehensive income/(loss) for the year		—	(7,247,527)	1,982,473,227	380,933,807	2,855,391	—	2,359,014,898
Balance at 31 December 2018		1,000,000	196,844,297	4,145,911,889	2,272,571,156	78,018,191	584,703,615	7,279,049,148

“The accompanying notes form an integral part of these financial statements”.

STATEMENT OF FINANCIAL POSITION

As at 31 December, 2018

	Notes	2018 G\$	2017 (Re-stated) G\$	2016 (Re-stated) G\$
Assets				
Non-current assets				
Property and equipment	(18)	1,511,465,951	1,526,000,093	1,568,758,625
Deferred tax asset	(19)	38,613,016	47,743,299	58,782,102
Other assets				
Investments				
Held to maturity	20(a)	638,621,050	432,910,829	334,472,499
Loans and receivables	20(b)	24,267,580	25,253,141	26,770,181
Available for sale	20(c)	4,360,812,626	2,378,820,482	1,684,657,276
Statutory deposits	(22)	785,000,315	776,858,654	766,255,015
Retirement benefit assets	(23)	146,505,540	90,926,946	54,398,283
		<u>7,505,286,078</u>	<u>5,278,513,444</u>	<u>4,494,093,981</u>
Current assets				
Interest accrued	(24)	25,885,470	19,857,408	19,105,178
Receivables and prepayments	(25)	152,226,926	259,062,120	306,863,918
Due from The Guyana and Trinidad Mutual Life Insurance Company Limited	(26)	137,543,743	—	4,421,564
Unexpired reinsurance premiums	(27)	9,051,895	7,473,454	7,497,763
Taxes recoverable	(38)	53,892,748	49,737,064	59,728,491
Treasury bills	(28)	623,845,254	705,673,743	731,172,543
Cash on deposit	(29)	920,954,834	890,443,925	654,041,248
Cash at bank		521,181,005	535,756,009	409,436,195
Cash on hand and in transit		9,714,138	43,408,054	18,357,092
		<u>2,454,296,013</u>	<u>2,511,411,777</u>	<u>2,210,623,992</u>
Total assets		<u>9,959,582,091</u>	<u>7,789,925,221</u>	<u>6,704,717,973</u>
Equity and liabilities				
Capital and reserves				
Scrip and stock capital	(30)	1,000,000	1,000,000	1,000,000
Premium capital	(31)	196,844,297	204,091,824	191,431,512
Investment reserve	(32)	4,145,911,889	2,163,438,662	1,466,874,291
Other reserve	(33)	2,272,571,156	1,891,637,349	1,622,754,586
Dividends, biennial bonus and triennial profit	(34)	78,018,191	75,162,800	76,476,790
Revaluation reserve	(21)	584,703,615	584,703,615	584,703,615
		<u>7,279,049,148</u>	<u>4,920,034,250</u>	<u>3,943,240,794</u>
Non-current liabilities				
Unexpired risks	(35)	1,280,545,332	1,260,608,177	1,276,210,274
Pension reserve	(36)	5,292,429	5,784,909	6,277,389
Deferred tax liabilities	(19)	476,412,024	470,133,747	466,493,712
Retirement benefit obligations	(23)	53,993,043	74,073,314	74,606,557
		<u>1,816,242,828</u>	<u>1,810,600,147</u>	<u>1,823,587,932</u>
Current liabilities				
Due to The Guyana and Trinidad Mutual Life Insurance Company Limited	(26)	—	10,479,903	—
Unclaimed dividends and triennial profit	(37)	65,565,837	78,616,346	69,685,564
Provision for taxation	(38)	49,875,141	120,699,794	35,626,263
Provision for claims	(39)	552,518,799	561,930,216	645,810,952
Payables and accruals	(40)	185,184,091	287,564,565	186,766,468
Bank overdraft (unsecured)	(41)	11,146,247	—	—
		<u>864,290,115</u>	<u>1,059,290,824</u>	<u>937,889,247</u>
Total equity and liabilities		<u>9,959,582,091</u>	<u>7,789,925,221</u>	<u>6,704,717,973</u>

The financial statements were approved by the Board of Directors on 19th July, 2019

On behalf of the Board:

Chairman: MR. R. L. SINGH, AA

Director: DR. L. W. VALIDUM

Company Secretary / Finance Controller: MS. C. PETERS-GRANT, FCCA

“The accompanying notes form an integral part of these financial statements”

STATEMENT OF CASH FLOWS

For the Year Ended 31 December, 2018

	2018	2017
	G\$	Re-stated)
		G\$
Operating activities		
Profit before taxation	400,697,841	345,220,877
Adjustments for -		
Depreciation	78,878,500	74,463,554
Dividend and interest received	(148,059,565)	(141,121,879)
Loss on disposal of property and equipment	31,330	1,939
Currency exchange loss/(gain)	3,000,686	(12,146,849)
Operating profit before working capital changes	334,548,792	266,417,642
Increase in reserves	83,258,850	71,570,570
(Increase)/ decrease in receivables and prepayments	(38,315,052)	51,495,441
(Decrease)/ increase in unclaimed dividends and triennial profit	(13,050,509)	8,930,782
Decrease in provision for claims	(9,411,417)	(83,880,736)
(Decrease)/ increase in payables and accruals	(112,860,377)	111,278,000
Increase/ (decrease) in unexpired risks	19,937,155	(15,602,097)
Increase in retirement benefit assets	(55,578,594)	(36,528,663)
Decrease in retirement benefit obligations	(20,080,271)	(533,243)
Net cash provided by operations	188,448,577	373,147,696
Taxes paid	(169,998,880)	(12,763,032)
Net cash provided by operating activities	18,449,697	360,384,664
Investing activities		
Purchase of property and equipment	(64,415,688)	(31,706,961)
Purchase of securities	(338,321,050)	(196,876,660)
Net proceeds from redemption of securities	132,610,829	98,438,330
Disposal of fixed assets	40,000	—
Net mortgage repayments	985,561	1,517,040
Net decrease in treasury bills	81,828,489	25,498,800
Increase in cash on deposits	(30,510,909)	(236,402,677)
Increase in statutory deposits	(8,141,661)	(10,603,639)
Dividend and interest received	148,059,565	141,121,879
Net cash used in investing activities	(77,864,864)	(209,013,888)
Net (decrease)/ increase in cash and cash equivalents	(59,415,167)	151,370,776
Cash and cash equivalents at beginning of period	579,164,063	427,793,287
Cash and cash equivalents at end of period	519,748,896	579,164,063
Cash and cash equivalents consist of:		
Cash on hand, at bank and in transit	530,895,143	579,164,063
Bank overdraft (unsecured)	(11,146,247)	—
	519,748,896	579,164,063

“The accompanying notes form an integral part of these financial statements”

NOTES ON THE ACCOUNTS

(1) INCORPORATION AND ACTIVITIES

The Guyana and Trinidad Mutual Fire Insurance Company Limited was incorporated by Ordinance No. 31 of 15th December 1880. The objectives of the Company are to carry on the business of Property, Motor, Accident and Liability and any other class of insurance approved by the Regulators. The average number of employees at 31 December 2018 was 303 (31 December 2017 —341).

(2) ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS

Amendments effective for the current year end

New and Amended Standards

	Effective for annual periods beginning on or after
IFRS 9 — Financial Instruments	1 January 2018
IFRS 15 — Revenue from Contracts with Customers	1 January 2018
Annual improvements to IFRS 2014-2016	1 January 2018
IFRS 2 — Share based Payment: Classification and measurement of share based transactions	1 January 2018
IAS 40 — Transfer of investment property	1 January 2018
IFRS 4 — Insurance Contracts: Applying IFRS 9 "Financial Instruments" with IFRS 4 "Insurance Contracts"	1 January 2018

IFRS 9 - Financial Instruments

In July 2014, the IASB issued IFRS 9 which replaces the guidance in IAS 39. The standard includes the requirements for the classification and measurement of financial assets and financial liabilities. It also includes an expected credit loss model that replaces the incurred loss impairment model used currently. The standard also contains general hedge accounting requirements.

Extensive disclosures are required by the new standard which also contains transitional provisions for:

- i) classification and measurement of financial assets;
- ii) impairment of financial assets; and
- iii) hedge accounting.

The standard will not have a material impact on the financial statements, until it is applied with the adoption of IFRS 17. The Company has not opted for early adoption.

NOTES ON THE ACCOUNTS

(2) ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS — cont'd

New and Amended Standards — cont'd

IFRS 15: Revenue from Contracts with Customers

IFRS 15 specifies how and when an IFRS reporter will recognise revenue as well as requiring such entities to provide users of financial statements with more informative, relevant disclosures. The standard provides a single, principles based five-step model to be applied to all contracts with customers.

- i) Identify the contract(s) with a customer;
- ii) Identify the performance obligations in the contract;
- iii) Determine the transaction price;
- iv) Allocate the transaction price to the performance obligations in the contracts;
- v) Recognise revenue when (or as) the entity satisfies a performance obligation;

The standard will not have a material impact on the financial statements.

Pronouncements effective in future period for early adoption

New and Amended Standards

	Effective for annual periods beginning on or after
IFRS 16 — Leases	1 January 2019
Annual improvements 2015-2017	1 January 2019
IFRS 9 — Financial Instruments: Prepayment Features with Negative Compensation	1 January 2019
IAS 19 — Employee Benefits: Plan Amendment, Curtailment or Settlement	1 January 2019
IAS 28 — Investments in Associates: Long Term Interests in Associates and Joint Ventures	1 January 2019
IFRS 17 — Insurance Contracts	1 January 2022

The Company has not opted for early adoption.

The standards and amendments that are expected to have a material impact on the Company's accounting policies when adopted are explained overleaf.

NOTES ON THE ACCOUNTS

2. ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS — cont'd

Pronouncements effective in future period for early adoption — cont'd

New and Amended Standards — cont'd

IAS 19 - Employee Benefits: Plan Amendment, Curtailment or Settlement

The amendment requires an entity:

- to use updated assumptions to determine current service cost and net interest for the remainder of the period after a plan amendment, curtailment or settlement, and;
- to recognised in profit or loss as part of past service cost, or a gain or loss on settlement, any reduction in a surplus, even if that surplus was not previously recognised because of the impact of the asset ceiling.

The Directors do not anticipate a material impact on the financial statements.

IFRS 17 - Insurance Contracts

IFRS 17 requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. IFRS 17 supersedes IFRS 4 Insurance Contracts as of 1 January 2022.

The adoption of this standard will have a material impact on the reported profit, the classification of assets, and the overall financial statement presentation and disclosure requirements.

New and revised interpretation

Available for early adoption

Effective for annual periods beginning on or after

IFRIC 23	—	Uncertainty over Income Tax treatments	1 January 2019
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IFRIC 23: Uncertainty over Income Tax treatments

The interpretation addresses the determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12. It specifically considers:

- Whether tax treatments should be considered collectively;
- Assumptions for taxation authorities' examinations;
- The determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates; and
- The effect of changes in facts and circumstances.

The Directors do not anticipate a material impact on the financial statements.

NOTES ON THE ACCOUNTS

(3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Accounting convention

The financial statements have been prepared under the historical cost convention, as modified for the revaluation of certain investments, property and equipment, and conform to International Financial Reporting Standards.

The principal accounting policies are set out below.

(b) Revenue recognition

i) Premiums

Premiums are recognised as revenue when received from policyholders. Premiums are recognised gross of commissions payable. Reserves for unexpired risks that relate to future periods are included under non-current liabilities.

ii) Other revenues

Interest income for all interest bearing financial instruments except for those classified as available-for-sale or designated at fair value is recognised in the statement of profit or loss and other comprehensive income on an accrual basis using the effective interest yield method.

The effective interest yield is the rate that exactly discounts estimated future cash receipts or payments throughout the expected life of the financial instrument or where appropriate, a shorter period, to the net carrying amount of the financial asset or financial liability.

iii) Other income

Other income is recognised as it is earned. This is mainly due to fees charged for routine transactions.

(c) Investments

Investments are recognised in the financial statements to comply with International Financial Reporting Standards.

The Company classifies its investment portfolio into the following categories: "held to maturity investments", "loans and receivables" and "available for sale financial assets". Management determines the appropriate classification at the time of purchase based on the purpose for which the investment securities are acquired. The classification is reviewed annually.

Income on variable return securities is dealt with on a cash basis, while income on fixed return securities is recognised as it is earned.

i) Held to maturity

Investments "held to maturity" are carried at amortised cost. Any gain or loss on these investments is recognised in the statement of profit or loss and other comprehensive income when the assets are de-recognised or impaired.

ii) Loans and receivables

These comprise mortgages on property are stated at amortised cost.

iii) Available for sale financial assets

Investments are initially recognised at cost and adjusted to fair value at subsequent periods. Gains or losses on revaluations are recognised through the investment reserve account until the asset is sold or otherwise disposed, at which time previously recognised gains or losses are transferred to the statement of profit or loss and other comprehensive income for that period.

NOTES ON THE ACCOUNTS

(3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — cont'd

(d) Foreign currencies

Transactions in currencies other than Guyana dollars are recorded at the rates of exchange prevailing on the dates of the transactions. At the date of the financial statements, monetary assets and liabilities that are denominated in foreign currencies are re-translated at the rates prevailing on that date. Non-monetary assets and liabilities carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Gains and losses arising on re-translation are included in the statement of profit or loss and other comprehensive income for the period.

(e) Property, equipment and depreciation

Land and buildings held for use in the supply of services, or for administrative purposes are stated in the statement of financial position at cost or their revalued amounts. Revalued amounts are taken as the fair value at the date of revaluation determined from the market based evidence by appraisal undertaken by professional valuers.

Any revaluation increase arising on the revaluation of such land and buildings is credited to the revaluation reserve account. Depreciation on revalued assets is charged to the statement of profit or loss and other comprehensive income.

Equipment and fixtures are stated at cost less accumulated depreciation and any recognised impairment loss.

Depreciation is charged so as to write off the cost or valuation of assets, other than land and construction work-in-progress, over their estimated useful lives as follows:-

Buildings	— 2% (reducing balance)
Furniture and fittings	— 10% (reducing balance)
Motor vehicles and machinery	— 20% (reducing balance)
Computer equipment	— 20% (straight line)
Other equipment	— 15% (reducing balance)

No depreciation is provided on land.

Assets are reviewed for impairment whenever there is objective evidence to indicate that the carrying amount of an asset is greater than its estimated recoverable amount, and are written down immediately to their recoverable amounts.

The gain or loss arising on the disposal or retirement of an item of fixed assets is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the statement of profit or loss and other comprehensive income.

(f) Operating expenses

The Guyana and Trinidad Mutual Fire Insurance Company Limited and The Guyana and Trinidad Mutual Life Insurance Company Limited share common staff and facilities. In Guyana, staff are employed, and facilities are owned by, The Guyana and Trinidad Mutual Fire Insurance Company Limited. In the Caribbean territories, staff are employed, and facilities are owned by, The Guyana and Trinidad Mutual Life Insurance Company Limited. Relevant costs are shared between the Companies on a pre-determined, agreed and equitable reimbursement basis.

NOTES ON THE ACCOUNTS

(3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — cont'd

(g) Employees' pension scheme

A defined benefit pension scheme is operated by The Guyana and Trinidad Mutual Fire Insurance Company Limited.

In Guyana, all staff are employed by The Guyana and Trinidad Mutual Fire Insurance Company Limited. Employment costs are shared with The Guyana and Trinidad Mutual Life Insurance Company Limited on a pre-determined, agreed and equitable reimbursement basis.

A defined benefit pension plan is also operated for the sales representatives of both The Guyana and Trinidad Mutual Fire and The Guyana and Trinidad Mutual Life Insurance Companies. Contributions to the scheme are paid by The Guyana and Trinidad Mutual Fire Insurance Company Limited, and the relevant portion is then reimbursed by The Guyana and Trinidad Mutual Life Insurance Company Limited.

Contributions for the period were as follows:

	<u>2018</u> G\$	<u>2017</u> G\$
Pension scheme contribution (staff)	5,291,379	<u>6,066,676</u>
Pension scheme contribution (sales representative)	<u>5,557,050</u>	<u>5,164,811</u>

The fair value of the plans' assets and the present value of the obligations are actuarially calculated at the end of each year and disclosed on the statement of financial position.

The movements in assets and liabilities of the pension schemes are recognised through the statement of profit or loss and other comprehensive income.

(h) Taxation

Income tax expense represents the sum of the tax currently payable and the deferred tax.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted in Guyana and the Caribbean territories at the reporting date.

Deferred tax

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period. Deferred tax is charged or credited to the statement of profit or loss and other comprehensive income except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities, and when they relate to income taxes levied by the same taxation authority, and the Company intends to settle its current tax assets and liabilities on a net basis.

NOTES ON THE ACCOUNTS

(3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — cont'd

(i) Claims

Claims are made against the Company in respect of the various classes of insurance policies. Claims are recognised when reported to the Company, whether or not settled at the reporting date.

Claims are shown in the statement of profit or loss and other comprehensive income net of reinsurance recoveries. The liability for claims reported and unpaid at the reporting date is disclosed net of amount recoverable from reinsurers.

(j) Unexpired risks

Unexpired risks represents the proportion of the premiums written in a year which relates to the period of insurance subsequent to the reporting date and has been computed on the basis of 50% of the gross premium income received in the financial year.

(k) Commissions

Commissions represent expenses incurred in the acquisition of insurance business contracted mainly through sales representatives and brokers. Various rates are used in the computation of commissions paid.

(l) Financial instruments

Financial assets and liabilities are recognised on the statement of financial position when the Company becomes a party to the contractual provisions of the instruments.

Financial instruments carried on the statement of financial position include investment securities, loans and overdrafts, receivables, payables, accruals, borrowings and cash resources. The recognition methods adopted for the instruments are disclosed in the individual policy statement.

i) Receivables and prepayments

Receivables and prepayments are recognised at amortised cost. Appropriate allowances for estimated irrecoverable amounts are recognised in the statement of profit or loss and other comprehensive income when there is objective evidence that they are not collectible.

ii) Bank borrowings

Interest bearing bank overdraft is recognised at amortised cost.

iii) Payables and accruals

Payables and accruals are recognised at amortised cost.

iv) Cash and cash equivalents

Cash and short-term funds are held for the purpose of meeting short-term cash commitments rather than investment or other purposes. These are readily convertible to a known amount of cash, with maturity dates of three (3) months or less.

v) Derecognition

Financial assets are derecognised when the right to receive cash flows from the asset has expired.

Financial liabilities are derecognised when they are extinguished, i.e. when the obligation is discharged, cancelled or expired.

(m) Reinsurance

The Guyana and Trinidad Mutual Fire Insurance Company Limited has both treaty and facultative reinsurance in place for the risks that the Company underwrites. Relevant amounts are reimbursed to the Company for claims paid, in accordance with the terms of the reinsurance agreements.

Reinsurance premiums paid are disclosed separately in the statement of profit or loss and other comprehensive income, and claims are disclosed net of reinsurance recoveries.

NOTES ON THE ACCOUNTS

(3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — cont'd

(n) Insurance contracts

The Company issues contracts that transfer insurance risk or financial risk or both.

Accident and liability insurance contracts protect the Company's clients against the risk of causing harm to third parties as a result of their legitimate activities and damages covered include both contractual and non-contractual events.

Property insurance contracts mainly indemnify the Company's clients for damage suffered to their properties or for the value of property lost.

Motor insurance contracts provide financial protection to the Company's clients against physical damage and/or bodily injury resulting from motor vehicle accidents, and against liability that could arise from them.

Liability adequacy test

The Company, upon notification of the occurrence of an insured event, sets up a provision based on best estimates and/or reports received from loss adjusters. At regular intervals the amounts provided for all unpaid claims are reviewed to take into account any material changes advised of by the client and/or loss adjusters. At all times therefore, balances reflected as payable on individual claims represent the assessed liability of the Company having taken all the information relevant to the individual claims into consideration. Liabilities for all claims are kept until they are discharged or cancelled, or have expired.

(o) Premium capital

The premium capital is an accumulation of profit premiums net of any refunds, lapses, surrenders and unexpired time. This together with any gain or loss on the profit or loss account is used in the computation of triennial cash profit for distribution amongst members at the end of each triennial period.

(p) Investment reserve

This comprises the movement in the fair value of securities traded. This also includes provision made in accordance with By-Law 19 of the Company's Ordinance.

(q) Revaluation reserve

This comprises the revaluation surplus arising from the revaluation of land and buildings and is disclosed net of deferred tax.

(r) Triennial profit

This is a return of premium to profit policyholders in cash at the end of a triennial period pursuant to the By-Laws of the Company. A rate of return is decided by the Directors based on the performance of the Company.

(s) Biennial bonus

This is a cash bonus payable at a fixed rate of 30% at the end of the biennial period in accordance with the conditions of the policy. These are non-participating policies with a special bonus condition attached and are currently only sold in the territory of St. Lucia.

(t) Impairment of tangible assets

At the end of the financial period, the Company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in the statement of profit or loss and other comprehensive income, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

NOTES ON THE ACCOUNTS

(4) CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Company's accounting policies, which are described in note 3, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities in the financial statements:

i) **Available for sale financial assets**

In classifying investment securities as "available for sale", the Directors have determined that these securities do not meet the criteria for loans and receivables, held to maturity investments or financial assets at fair value through profit or loss and are valued at fair value.

ii) **Held to maturity financial assets**

The Directors have reviewed the Company's "held to maturity" assets in the light of its capital maintenance and liquidity requirements and have confirmed the Company's positive intention and ability to hold these assets to maturity.

iii) **Useful lives of property and equipment**

Management reviews the estimated useful lives of property and equipment at the end of each year to determine whether the useful lives of these assets should remain the same.

iv) **Other financial assets/liabilities**

In determining the fair value of the investment in the absence of an active market, the Directors estimate the likelihood of impairment by using discounted cash flows. At December 31, 2018 provision for claims comprised claims notified but not settled. The provision for the cost of claims notified but not settled is arrived at after taking into account all known facts up to the reporting date.

While management believes that the liability carried at the reporting date is adequate, the application of statistical techniques requires significant judgment. Any deviation in the actual cost of the claims would result in the recognition of an additional surplus or deficit in subsequent financial years.

v) **Valuation method of pension schemes**

Certain assumptions were used in the disclosure information on the schemes based on information provided by the management of the Company.

NOTES ON THE ACCOUNTS

	2018			2017		
	Gross	Reinsurance	Net	Gross	Reinsurance	Net
	G\$	G\$	G\$	G\$	G\$	G\$
(5) PREMIUMS						
Property	1,453,851,444	(398,452,310)	1,055,399,134	1,411,768,163	(451,055,526)	960,712,637
Motor	1,025,779,687	(52,210,555)	973,569,132	1,013,938,687	(49,272,794)	964,665,893
Accident & liability	95,642,486	(4,733,179)	90,909,307	86,077,093	(2,929,352)	83,147,741
	<u>2,575,273,617</u>	<u>(455,396,044)</u>	<u>2,119,877,573</u>	<u>2,511,783,943</u>	<u>(503,257,672)</u>	<u>2,008,526,271</u>
					2018	2017
					G\$	G\$
(6) INCOME FROM INVESTMENTS						
"Held to maturity"						
Stocks, bonds and debentures						
Treasury bills and fixed deposits				<u>75,895,643</u>	<u>65,769,447</u>	
"Loans and receivables"						
Mortgages				1,705,735	1,785,292	
Sundry loans				<u>2,538,629</u>	<u>2,632,477</u>	
				<u>4,244,364</u>	<u>4,417,769</u>	
"Available for sale"						
Equities				<u>67,919,558</u>	<u>70,934,663</u>	
TOTAL				<u><u>148,059,565</u></u>	<u><u>141,121,879</u></u>	
(7) OTHER INCOME						
Miscellaneous income				<u>1,111,946</u>	<u>1,758,498</u>	
(8) CURRENCY EXCHANGE (LOSS)/ GAIN				<u>(3,000,686)</u>	<u>12,146,849</u>	

These differences arose as a result of translation of monetary assets and liabilities denominated in foreign currencies at the reporting date and transaction differences for the period.

NOTES ON THE ACCOUNTS

	2018			2017		
	Gross	Reinsurance	Net	Gross	Reinsurance	Net
	G\$	G\$	G\$	G\$	G\$	G\$
(9) CLAIMS						
Property	277,112,434	(21,000,000)	250,112,434	259,474,903	(11,000,000)	248,474,903
Motor	341,174,549	(11,852,632)	329,321,917	407,037,060	(11,020,559)	396,016,501
Accident and liability	57,300,912	—	57,300,912	21,226,795	—	21,226,795
	<u>669,587,895</u>	<u>(32,852,632)</u>	<u>636,735,263</u>	<u>687,738,758</u>	<u>(22,020,559)</u>	<u>665,718,199</u>
Claims paid in financial year						
	2018			2017		
	Gross	Reinsurance	Net	Gross	Reinsurance	Net
	G\$	G\$	G\$	G\$	G\$	G\$
Property	283,231,304	(10,020,944)	273,210,360	885,500,892	(679,452,798)	206,048,094
Motor	384,981,299	(15,934,496)	369,046,803	535,655,926	(19,104,147)	516,551,779
Accident and liability	3,889,517	—	3,889,517	26,999,063	—	26,999,063
	<u>672,102,120</u>	<u>(25,955,440)</u>	<u>646,146,680</u>	<u>1,448,155,881</u>	<u>(698,556,945)</u>	<u>749,598,936</u>
				2018	2017	
				G\$	G\$	
(10) COMMISSIONS AND SALES EXPENSES						
Property				214,107,078	206,175,270	
Motor				47,529,350	52,568,623	
Accident and liability				9,061,691	8,113,785	
				<u>270,698,119</u>	<u>266,857,678</u>	
(11) MANAGEMENT EXPENSES						
Operating expenses				370,953,112	353,075,695	
Depreciation				78,878,500	74,463,554	
Directors' emoluments (a)				9,296,480	9,200,640	
Auditor's remuneration				2,581,001	1,911,000	
				<u>461,709,093</u>	<u>438,650,889</u>	
Salaries and other staff costs				<u>379,936,628</u>	<u>364,288,077</u>	
(a) Directors' emoluments						
Chairman	—	R. L. Singh		2,300,160	2,300,160	
Directors	—	P. S. Fraser		1,150,080	1,150,080	
	—	E. A. Luckhoo		1,150,080	1,150,080	
	—	B. J. Harper		1,150,080	1,150,080	
	—	L. W. Validum		1,150,080	1,150,080	
	—	R. E. Cheong		1,150,080	1,150,080	
	—	G. E. Dean (w.e. 01.12.2018)		95,840	—	
Managing Director	—	R. St. P. Yee		1,150,080	1,150,080	
				<u>9,296,640</u>	<u>9,200,640</u>	

NOTES ON THE ACCOUNTS

	2018 G\$	2017 G\$
(12 a) WITHHOLDING AND OTHER TAXES		
Premium and stamp tax	7,610,364	7,806,695
Withholding tax	1,901,682	809,403
	<u>9,512,046</u>	<u>8,616,098</u>
(12 b) TAXATION		
Reconciliation of tax expenses and accounting profit		
Accounting profit	400,697,841	345,220,877
Corporation tax at (40%)	160,279,136	138,088,351
Add:		
Tax effect of expenses not deductible in determining taxable profits:		
Depreciation for accounting purposes	29,785,422	29,785,422
Loss on disposal of property and equipment	12,532	776
Penalty	—	171,253
Property tax	16,827,939	16,408,472
	<u>206,905,029</u>	<u>184,454,274</u>
Deduct:		
Tax effect of depreciation for tax purposes	(15,581,509)	(15,968,687)
	191,323,520	168,485,587
Adjustment / set off / effects of varying tax rates	(96,304,977)	(69,273,695)
	<u>95,018,543</u>	<u>99,211,892</u>
Corporation tax (32.50% — 40%)	95,018,543	99,211,892
Deferred tax (note 19)	(19,099,813)	(4,880,736)
	<u>75,918,730</u>	<u>94,331,156</u>
Taxation provisions are made in accordance with the tax administration laws of the various countries in which the Company operates, namely - Guyana, St. Lucia, St. Vincent and Grenada.		
(13) DIVIDENDS, BIENNIAL BONUS AND TRIENNIAL PROFIT		
Ordinary scrip dividend	24,600	28,200
Preferent scrip dividend	4,100	4,700
First preferred stock dividend	12,300	14,100
Triennial cash profit paid	69,067,858	72,610,086
Biennial bonus paid	6,383,883	3,514,038
	<u>75,492,741</u>	<u>76,171,124</u>

NOTES ON THE ACCOUNTS

	<u>2018</u> G\$	<u>2017</u> G\$
(14) TRANSFER TO INVESTMENT RESERVE		
By-Law 19 of the Company's Ordinance provides that in any year, the Directors may transfer from the interest account to the investment reserve account, an amount to provide for the past losses or future possible losses on investments or depreciation thereof.	481,083	2,401,165
	<hr/>	<hr/>
(15) INTEREST		
Ordinary scrip	24,600	28,200
Preferent scrip	4,100	4,700
First preferred stock	12,300	14,100
Reserves	51,453,006	41,753,464
	<hr/>	<hr/>
	51,495,301	41,800,464
	<hr/>	<hr/>
(16) TRANSFER FROM PREMIUMS ON WITH PROFIT POLICIES		
Policies entitled to profit Dec 2017	—	(66,619,020)
Policies entitled to profit Dec 2018	38,215,016	(70,977,097)
Policies entitled to profit Dec 2019	35,108,768	(79,354,834)
Policies entitled to profit Dec 2020	39,102,775	—
	<hr/>	<hr/>
	112,426,559	(216,950,951)
	<hr/>	<hr/>
(17) TRANSFER TO PROFIT OR LOSS (ANNUAL) ACCOUNT on policies entitled to profit at December 2018		
As at 31 Dec 2015	—	55,901,943
As at 31 Dec 2016	109,080,006	85,055,084
As at 31 Dec 2017	70,977,097	66,619,020
As at 31 Dec 2018	38,215,015	—
	<hr/>	<hr/>
	218,272,118	207,576,047
	<hr/>	<hr/>

NOTES ON THE ACCOUNTS

(18) PROPERTY AND EQUIPMENT

	<u>Land</u> G \$	<u>Buildings</u> G \$	<u>Furniture, computer and other equipment</u> G \$	<u>Motor vehicles</u> G \$	<u>Total</u> G \$
Cost/valuation					
At 1 January 2017	689,300,000	582,501,952	760,100,962	22,437,684	2,054,340,598
Additions	—	9,944,313	21,182,648	580,000	31,706,961
Disposals	—	—	—	(245,500)	(245,500)
At 31 December 2017	<u>689,300,000</u>	<u>592,446,265</u>	<u>781,283,610</u>	<u>22,772,184</u>	<u>2,085,802,059</u>
Additions	—	—	37,874,101	26,541,587	64,415,688
Disposals	—	—	—	(316,192)	(316,192)
At 31 December 2018	<u>689,300,000</u>	<u>592,446,265</u>	<u>819,157,711</u>	<u>48,997,579</u>	<u>2,149,901,555</u>
Comprising:					
Cost	50,777,948	256,462,293	819,157,711	48,997,579	1,175,395,531
Valuation	638,522,052	335,983,972	—	—	974,506,024
	<u>689,300,000</u>	<u>592,446,265</u>	<u>819,157,711</u>	<u>48,997,579</u>	<u>2,149,901,555</u>
Depreciation:					
At 1 January 2017	—	10,994,603	458,398,851	16,188,519	485,581,973
Charge for the year	—	11,579,993	61,604,878	1,278,683	74,463,554
Written back on disposals	—	—	—	(243,561)	(243,561)
At 31 December 2017	<u>—</u>	<u>22,574,596</u>	<u>520,003,729</u>	<u>17,223,641</u>	<u>559,801,966</u>
Charge for the year	—	11,397,433	66,385,625	1,095,442	78,878,500
Written back on disposals	—	—	—	(244,862)	(244,862)
At 31 December 2018	<u>—</u>	<u>33,972,029</u>	<u>586,389,354</u>	<u>18,074,221</u>	<u>638,435,604</u>
Net book values:					
At 31 December 2017	<u>689,300,000</u>	<u>569,871,669</u>	<u>261,279,881</u>	<u>5,548,543</u>	<u>1,526,000,093</u>
At 31 December 2018	<u>689,300,000</u>	<u>558,474,236</u>	<u>232,768,357</u>	<u>30,923,358</u>	<u>1,511,465,951</u>

NOTES ON THE ACCOUNTS

			2018 G\$	2017 G\$
(19) DEFERRED TAX				
Recognised deferred tax assets/liabilities are attributed to the following items:				
Deferred tax liabilities				
Property and equipment, revaluation			389,802,410	389,802,410
Property and equipment, timing difference			28,007,398	43,960,559
Retirement benefit assets			58,602,216	36,370,778
			<u>476,412,024</u>	<u>470,133,747</u>
Deferred tax assets				
Retirement benefit obligations			21,597,217	29,629,325
Accumulated tax losses			17,015,799	18,113,974
			<u>38,613,016</u>	<u>47,743,299</u>
Movement in temporary differences				
Deferred tax liabilities	Property and equipment revaluation	Property and equipment timing difference	Retirement benefit assets	Total
	G\$	G\$	G\$	G\$
At 1 January, 2017	389,802,410	54,931,987	21,759,315	466,493,712
Movement during the year:-				
Statement of profit or loss	—	(10,971,428)	1,640,741	(9,330,687)
Statement of other comprehensive income	—	—	12,970,722	12,970,722
At 31 December, 2017	389,802,410	43,960,559	36,370,778	470,133,747
Movement during the year:-				
Statement of profit or loss	—	(15,953,161)	1,835,575	(14,117,586)
Statement of other comprehensive income	—	—	20,395,863	20,395,863
At 31 December, 2018	389,802,410	28,007,398	58,602,216	476,412,024
Deferred tax assets		Accumulated tax losses	Retirement benefit obligation	Total
		G\$	G\$	G\$
At 1 January, 2017		28,939,479	29,842,623	58,782,102
Movement during the year:-				
Statement of profit or loss		(10,825,505)	6,375,554	(4,449,951)
Statement of other comprehensive income		—	(6,588,852)	(6,588,852)
At 31 December, 2017		18,113,974	29,629,325	47,743,299
Movement during the year:-				
Statement of profit or loss		(1,098,175)	6,080,402	(4,982,227)
Statement of other comprehensive income		—	(14,112,510)	(14,112,510)
At 31 December, 2018		17,015,799	21,597,217	38,613,016
Net movements for the year				
			2018 G\$	2017 G\$
Movements in deferred tax liabilities			(6,278,277)	(3,640,035)
Movements in deferred tax assets			(9,130,283)	(11,038,803)
Net movements for the year			<u>(15,408,560)</u>	<u>(14,678,838)</u>
Movements through the profit or loss account			(19,099,813)	(4,880,736)
Movements through statement of other comprehensive income			34,508,373	19,559,574
			<u>15,408,560</u>	<u>14,678,838</u>

NOTES ON THE ACCOUNTS

	2018 G\$	2017 G\$
(20) INVESTMENTS		
(a) Held to maturity		
COMMONWEALTH CARIBBEAN GOVERNMENTS		
Held in trust with Insurance Regulators		
Others — Eastern Caribbean	538,621,050	332,590,829
Bonds and debentures	100,000,000	100,320,000
	<u>638,621,050</u>	<u>432,910,829</u>
(b) Loans and receivables		
Mortgages	<u>24,267,580</u>	<u>25,253,141</u>
(c) Available for sale		
Equity investments in Guyana	4,350,057,435	2,368,065,291
Equity investments in the Eastern Caribbean	10,755,191	10,755,191
	<u>4,360,812,626</u>	<u>2,378,820,482</u>

NOTES ON THE ACCOUNTS

(20) INVESTMENTS — cont'd

(d) Details of securities

	Year of maturity	Rate of interest %	2018 G\$	2017 G\$
"Held to maturity"				
Guyana	2023	4.75	100,000,000	—
Eastern Caribbean				
Grenada	2020	5.50	17,589,000	—
Grenada	2023	3.00	71,500,000	71,500,000
St. Vincent	2018	6.50	—	28,600,000
St. Vincent	2022	7.50	12,512,500	16,087,500
St. Lucia	2018	7.50	—	100,320,000
St. Lucia	2019	5.00	115,830,000	115,945,829
St. Lucia	2019	6.00	71,500,000	71,500,000
St. Lucia	2020	4.50	37,321,429	—
St. Lucia	2020	4.50	41,105,770	—
St. Lucia	2020	4.50	37,321,428	—
St. Lucia	2022	6.25	28,957,500	28,957,500
St. Lucia	2023	7.50	104,983,423	—
			<u>638,621,050</u>	<u>432,910,829</u>

NOTES ON THE ACCOUNTS

(21) FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table details the carrying values of assets and liabilities. However, fair values have been stated for disclosure purposes.

	IFRS 13 LEVEL	2018		IFRS 13 LEVEL	2017	
		Carrying value	Fair value		Carrying value	Fair value
		G\$	G\$		G\$	G\$
Assets						
Investments						
Held to maturity	2	638,621,050	638,621,050	2	432,910,829	432,910,829
Loans and receivables	2	24,267,580	24,267,580	2	25,253,141	25,253,141
Statutory deposits	1	785,000,315	785,000,315	1	776,858,654	776,858,654
Interest accrued	2	25,885,470	25,885,470	2	19,857,408	19,857,408
Receivables and prepayments	2	152,226,926	152,226,926	2	259,062,120	259,062,120
Due from The Guyana and Trinidad Mutual Life Insurance Company Limited	2	137,543,743	137,543,743	2	—	—
Unexpired reinsurance premiums	2	9,051,895	9,051,895	2	7,473,454	7,473,454
Taxes recoverable	2	53,892,748	53,892,748	2	49,737,064	49,737,064
Treasury bills	1	623,845,254	623,845,254	1	705,673,743	705,673,743
Cash on deposit	1	920,954,834	920,954,834	1	890,443,925	890,443,925
Cash at bank	1	521,181,005	521,181,005	1	535,756,009	535,756,009
Cash on hand and in transit	1	9,714,138	9,714,138	1	43,408,054	43,408,054
		<u>3,902,184,958</u>	<u>3,902,184,958</u>		<u>3,746,434,401</u>	<u>3,746,434,401</u>
Liabilities						
Pension reserve	2	5,292,429	5,292,429	2	5,784,909	5,784,909
Due to The Guyana and Trinidad Mutual Life Insurance Company Limited	2	—	—	2	10,479,903	10,479,903
Provision for claims	2	552,518,799	552,518,799	2	561,930,216	561,930,216
Payables and accruals	2	185,184,091	185,184,091	2	287,564,565	287,564,565
Bank overdraft (unsecured)	1	11,146,247	11,146,247	1	—	—
Unclaimed dividends and triennial profit	2	65,565,837	65,565,837	2	78,616,346	78,616,346
Provision for taxation	2	49,875,141	49,875,141	2	120,699,794	120,699,794
		<u>869,582,544</u>	<u>869,582,544</u>		<u>1,065,075,733</u>	<u>1,065,075,733</u>

Valuation techniques and assumptions applied for the purposes of measuring fair values

The fair values of assets and liabilities are determined as follows:

"Loans and receivables"

These investments are carried net of specific and other provisions for impairment. The fair value is based on the expected realisation of outstanding balances. Mortgages are secured against the borrowers' properties.

NOTES ON THE ACCOUNTS

(21) FAIR VALUE OF FINANCIAL INSTRUMENTS — cont'd

"Financial instruments where the carrying amounts are equal to fair values"

The carrying amounts of certain financial instruments are assumed to approximate their fair values due to their short-term nature. These include cash resources, treasury bills and other assets and liabilities.

Valuation techniques and assumptions applied for the purposes of measuring fair values

Assets carried at fair values

Property and equipment	2018 G\$	2017 G\$
Net book value	1,511,465,951	1,526,000,093

On December 31, 2015, the Company's land and buildings in Guyana were professionally revalued by the Senior Valuation Officer of the Valuation Division of the Ministry of Finance resulting in an increase in the revaluation surplus for the year net of deferred tax of \$393,788,229 and was recognised through other comprehensive income for that year. The revaluation surplus net of deferred tax of G\$584,703,615 is being held in revaluation reserve.

All valuations were based on open market value. The valuation of property has been derived by reference to the current market value in the case of land, and the replacement cost in the case of buildings. The most significant input for these valuation approaches is the value or replacement cost per square foot which is considered to be observable. The valuation of property is classified as a level 2.

If no revaluation of land and buildings were done, the net book value of land and buildings would have been approximately G\$273,268,212 (2017 — G\$284,665,645).

Investments	2018 G\$	2017 G\$
Available for sale		
Level 1	1,724,580	1,724,580
Level 2	4,359,088,046	2,377,095,902
	4,360,812,626	2,378,820,482

Level 1:

Fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2:

Fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

(22) STATUTORY DEPOSITS	2018 G\$	2017 G\$
	785,000,315	776,858,654

These are deposits with Insurance Regulators and with financial institutions held in trust to the order of the relevant Insurance Regulators.

NOTES ON THE ACCOUNTS

(23) DEFINED BENEFIT ASSETS / OBLIGATIONS

The last actuarial valuations of the plans' assets and the present value of the defined benefit obligations for the sales representatives and the administrative staff were carried out as at December 31, 2016 by the Actuaries. The present value of the defined benefit obligations and the related current service cost to comply with IAS 19 were measured by the Actuaries as at December 31, 2018. The projected unit method was used as required by IAS 19.

	2018		2017	
	Sales reps. plan	Staff plan	Sales reps. plan	Staff plan
	G\$	G\$	G\$	G\$
Amounts recognised in the statement of financial position				
Fair value of plan assets	224,050,493	434,111,924	170,392,520	386,467,647
Present value of obligations	278,043,536	287,606,384	244,465,834	295,540,701
Net defined benefit asset/(liability)	(53,993,043)	146,505,540	(74,073,314)	90,926,946
Reconciliation of amounts recognised in the statement of financial position				
Opening benefit asset/(liability)	(74,073,314)	90,926,946	(74,606,557)	54,398,283
Net pension cost	(23,267,734)	(3,946,357)	(24,308,384)	(4,343,225)
Contributions paid	8,066,729	8,535,294	8,369,498	8,445,077
Re-measurements recognised in other comprehensive income	35,281,276	50,989,657	16,472,129	32,426,811
Closing defined benefit asset/(liability)	(53,993,043)	146,505,540	(74,073,314)	90,926,946
Plan assets at fair value				
At beginning of year	170,392,520	386,467,647	141,241,385	333,185,660
Actual return on plan assets	45,644,542	(33,502,684)	19,952,242	58,673,365
Employer contributions	8,066,729	8,667,239	8,369,498	8,445,077
Employee contributions	4,710,641	2,752,702	4,928,199	2,903,863
Benefit payments	(4,763,938)	(16,985,752)	(4,098,805)	(16,740,318)
	224,050,494	347,399,152	170,392,520	386,467,647
Benefit obligations				
At beginning of year	244,465,834	295,540,701	215,847,942	278,787,377
Current service cost	19,283,646	6,781,012	20,280,287	7,096,845
Interest cost	12,704,050	12,449,610	11,320,139	13,770,879
Employee contributions	4,710,641	2,752,702	4,928,199	2,903,863
Actuarial loss / (gain)	1,643,304	21,071,595	(3,811,928)	9,722,056
Benefit payments	(4,763,939)	(16,985,752)	(4,098,805)	(16,740,318)
	278,043,536	321,609,868	244,465,834	295,540,701

NOTES ON THE ACCOUNTS

(23) DEFINED BENEFIT ASSETS / OBLIGATIONS — cont'd

The major categories of plan assets are as follows:

	2018		2017	
	Sales reps. plan	Staff plan	Sales reps. plan	Staff plan
	G\$	G\$	G\$	G\$
Investments	390,519,757	502,910,149	304,659,796	384,540,250
Current liabilities	—	12,284,961	—	11,498,908
Cash	61,869,813	7,168,837	57,489,893	8,557,391

Principal actuarial assumptions at the statement of financial position date

Assumed discount rate	5.00%	5.00%	5.00%	5.00%
Future promotional salary increases	2.00%	2.00%	2.00%	2.00%
Future inflationary salary increases	0.00%	3.00%	0.00%	3.00%
Expected rate of future pension increases	2.00%	2.00%	2.00%	2.00%

Summary of movements in plans' assets and liabilities

	2018	2017
	G\$	G\$
Opening value of plans' assets	90,926,946	54,398,283
Opening value of plans' liabilities	(74,073,314)	(74,606,557)
Closing value of plans' assets	146,505,540	90,926,946
Closing value of plans' liabilities	(53,993,043)	(74,073,314)
Net movements for the year	<u>75,658,865</u>	<u>37,061,906</u>
Recognised through the statement of profit or loss account (note a)	(10,612,068)	(11,837,034)
Recognised in other comprehensive income (note b)	86,270,933	48,898,940
	<u>75,658,865</u>	<u>37,061,906</u>

(a) The amounts recognised in the statement of profit or loss are included in salaries and other staff costs.

(b) Amounts recognised in other comprehensive income net of 40% deferred tax.

	<u>51,762,560</u>	<u>29,339,364</u>
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NOTES ON THE ACCOUNTS

	<u>2018</u> G\$	<u>2017</u> G\$
(24) INTEREST ACCRUED		
Fixed deposits	4,592,136	5,256,585
Stocks, bonds and debentures	13,767,715	4,731,767
Treasury bills	7,525,619	9,869,056
	<u>25,885,470</u>	<u>19,857,408</u>
(25) RECEIVABLES AND PREPAYMENTS		
Receivables	185,423,989	201,567,219
Prepayments	8,704,720	75,090,862
Provision for impairment (specific)	(41,901,783)	(17,595,961)
	<u>152,226,926</u>	<u>259,062,120</u>
Receivables comprise reinsurance premiums paid in advance, amounts due from brokers, sales representatives and staff loans and other sundry receivables.		
(26) AMOUNT DUE FROM / (TO) THE GUYANA AND TRINIDAD MUTUAL LIFE INSURANCE COMPANY LIMITED		
This amount represents the balance due from / (to) GTM Life Insurance Company Limited for shared costs.	<u>137,543,743</u>	<u>(10,479,903)</u>
(27) UNEXPIRED REINSURANCE PREMIUMS		
Property	6,438,934	5,976,255
Accident and liability	2,784,571	1,668,809
	<u>9,223,505</u>	<u>7,645,064</u>
Unexpired reinsurance commissions	(171,610)	(171,610)
	<u>9,051,895</u>	<u>7,473,454</u>

These are estimates of the amount of reinsurance cost incurred net of commission that relate to the future accounting period.

NOTES ON THE ACCOUNTS

		2018 G\$	2017 G\$
(28) TREASURY BILLS			
	Average interest rates		
	%		
Grenada	4.15	231,199,754	158,619,280
St. Lucia	4.07	207,964,860	518,530,596
St. Vincent	4.33	184,680,640	28,523,867
		<u>623,845,254</u>	<u>705,673,743</u>
(29) CASH ON DEPOSIT			
Short term deposit accounts	1.00	137,870,703	111,073,396
Fixed deposits	0.57	783,084,131	779,370,529
		<u>920,954,834</u>	<u>890,443,925</u>
(30) SCRIP AND STOCK CAPITAL			
Ordinary scrip		600,000	600,000
Preferent scrip		100,000	100,000
First preferred stock		300,000	300,000
		<u>1,000,000</u>	<u>1,000,000</u>

These represent the stock capital of the Company. These are not available for payment of any expenses or claims incurred by the Company until all other funds are exhausted. Stockholders are entitled to be paid interest in accordance with the Company's Ordinance. Stock and scrip do not carry voting rights and dividends are paid at the average rate of interest that is declared by the Company each year.

	2018 G\$	2017 G\$
(31) PREMIUM CAPITAL		
Policies entitled to profit Dec 2018	—	127,172,015
Policies entitled to profit Dec 2019	123,896,287	67,468,602
Policies entitled to profit Dec 2020	62,846,954	—
Subtotal (i)	<u>186,743,241</u>	<u>194,640,617</u>
St. Lucia bonus policies (A)	—	9,451,207
St. Lucia bonus policies (B)	10,101,056	—
Subtotal (ii)	<u>10,101,056</u>	<u>9,451,207</u>
Total	<u>196,844,297</u>	<u>204,091,824</u>

(i) This represents premiums on with-profit policies entitled to cash profit payment in the future years.

(ii) This policy was introduced in St. Lucia in 2007, and entitles the policyholders to a rebate of a percentage of premiums paid on a biennial basis.

NOTES ON THE ACCOUNTS

	<u>2018</u> G\$	<u>2017</u> G\$
(32) INVESTMENT RESERVE		
Balance at 1 January	2,163,438,662	1,466,874,291
<u>Movement in reserves for the year:</u>		
Movements due to fair value revaluations	1,981,992,144	694,163,206
Transfer to investment reserve	481,083	2,401,165
Net movements in investment reserve for the year	<u>1,982,473,227</u>	<u>696,564,371</u>
Balance at 31 December	<u>4,145,911,889</u>	<u>2,163,438,662</u>

This represents fair value adjustment on the revaluation of investments and transfers in accordance with By-Law 19 of the Company's Ordinance as per note 14.

(33) OTHER RESERVES

Sundry reserve	2,272,571,156	1,891,637,349
	<u>2,272,571,156</u>	<u>1,891,637,349</u>

This represents retained earnings.

(34) DIVIDENDS, BIENNIAL BONUS AND TRIENNIAL PROFIT

Ordinary scrip dividend	27,000	24,600
Preferent scrip dividend	4,500	4,100
First preferred stock dividend	13,500	12,300
Triennial cash profit	73,658,039	68,110,455
Biennial bonus	4,315,152	7,011,345
	<u>78,018,191</u>	<u>75,162,800</u>

(35) UNEXPIRED RISKS

At 1 January	1,260,608,177	1,276,210,274
Movements for the year	19,937,155	(15,602,097)
At 31 December	<u>1,280,545,332</u>	<u>1,260,608,177</u>

This represents a special reserve held so that in the event of a winding up shall be available for the refund of premiums on policies expired or re-insurance risk of current policies.

(36) PENSION RESERVE

At 1 January	5,784,909	6,277,389
Movements for the year	(492,480)	(492,480)
At 31 December	<u>5,292,429</u>	<u>5,784,909</u>

This is a reserve created to provide for directors' pensions.

NOTES ON THE ACCOUNTS

	<u>2018</u> G\$	<u>2017</u> G\$
(37) UNCLAIMED DIVIDENDS AND TRIENNIAL PROFIT		
Ordinary scrip dividend	98,380	83,299
Preferent scrip dividend	15,441	13,017
First preferred stock dividend	40,499	34,202
Triennial cash profit	65,411,517	78,485,828
	<u>65,565,837</u>	<u>78,616,346</u>
(38) TAXATION PAYABLE/(RECOVERABLE)		
Taxation payable	49,875,141	120,699,794
Taxation recoverable	(53,892,748)	(49,737,064)
Taxes recoverable arise when advance payments on corporation taxes exceed the tax assessed for the year. Taxes payable and recoverable are disclosed separately, as the Company does not have a legally enforceable right to offset them.		
(39) PROVISION FOR CLAIMS		
Property	310,168,878	316,287,748
Motor	392,203,190	436,009,940
Accident and liability	98,001,914	44,590,519
	<u>800,373,982</u>	<u>796,888,207</u>
Provisions for recoveries	(247,855,183)	(234,957,991)
	<u>552,518,799</u>	<u>561,930,216</u>
(40) PAYABLES AND ACCRUALS		
Sundry payables	149,120,325	253,308,388
Accruals	36,063,766	34,256,177
	<u>185,184,091</u>	<u>287,564,565</u>
(41) BANK OVERDRAFT (UNSECURED)		
Republic Bank (Guyana) Ltd. current account	11,146,247	—
Interest (p.a) 17.0%	11,146,247	—
	<u>11,146,247</u>	<u>—</u>
(42) CONTINGENT LIABILITIES		

There are several pending litigation matters as at the date of the financial statements. The outcome of these matters cannot be determined at this stage.

NOTES ON THE ACCOUNTS

(43) RELATED PARTY TRANSACTIONS

(a) Transactions with related Company

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operating decisions. The Company shares a common Chairman and Board of Directors with The Guyana and Trinidad Mutual Life Insurance Company Limited. In Guyana, staff are employed, and facilities owned by, The Guyana and Trinidad Mutual Fire Insurance Company Limited. In the Caribbean territories, staff are employed, and facilities owned by, The Guyana and Trinidad Mutual Life Insurance Company Limited. Relevant costs are shared between the Companies on a pre-determined, agreed and equitable reimbursement basis.

Transactions with related company

	2018 G\$	2017 G\$
Costs incurred and shared by The Guyana and Trinidad Mutual Life Insurance Company Limited for the year.	276,177,625	213,307,135
Costs incurred and shared with The Guyana and Trinidad Mutual Life Insurance Company Limited for the year.	147,029,058	222,232,398
Net balance due from / (to) The Guyana and Trinidad Mutual Life Insurance Company Limited for shared costs.	137,543,743	(10,479,903)
Long term loan from The Guyana and Trinidad Mutual Life Insurance Company Limited. Interest is at 7% per annum. Repayable in the year 2019.	93,244,008	93,244,008
Short term interest free loan from The Guyana and Trinidad Mutual Life Insurance Company Limited. Repayable 2018.	—	105,000,000
	93,244,008	198,244,008
The fixed assets of The Guyana and Trinidad Mutual Life Insurance Company Limited are insured with this Company.		
Insurance coverage	567,338,860	567,338,860
Premiums for the year	3,037,467	3,037,467
Investment in The Guyana and Trinidad Mutual Fire Insurance Company Limited	100,000	100,000

(b) Key management personnel

(i) Compensation

The Company's 8 (2017 - 8) key management personnel comprises its managing director and senior managers. The remuneration paid during the year to senior managers is included in salaries and other staff costs and is shared with The Guyana and Trinidad Mutual Life Insurance Company Limited.

Short term benefits	33,550,239	35,240,647
(ii) Directors' emoluments — 8 directors (2017 — 7)	9,296,480	9,200,640
(iii) Car loan to executive manager	182,361	2,778,446

The above balance comprise one (1) car loan and will be fully amortised in 2019. The rate of interest is 12% per annum. The loan is secured by Bills of Sale in favour of the Company.

NOTES ON THE ACCOUNTS

(44) ANALYSIS OF FINANCIAL ASSETS AND LIABILITIES BY MEASUREMENT BASIS

2018	Held to maturity	Loans and receivables	Available for sale	Financial assets and liabilities at amortised cost	TOTAL
	G\$	G\$	G\$	G\$	G\$
Assets					
Cash resources	—	—	—	1,451,849,977	1,451,849,977
Investments	638,621,050	24,267,580	4,360,812,626	—	5,023,701,256
Statutory deposits	—	—	—	785,000,315	785,000,315
Treasury bills	—	—	—	623,845,254	623,845,254
Receivables and prepayments	—	152,226,926	—	—	152,226,926
Others	—	25,885,470	—	200,488,386	226,373,856
	<u>638,621,050</u>	<u>202,379,976</u>	<u>4,360,812,626</u>	<u>3,061,183,932</u>	<u>8,262,997,584</u>
Liabilities					
Pension reserves	—	—	—	5,292,429	5,292,429
Unclaimed dividends and triennial profits	—	—	—	65,565,837	65,565,837
Payables and accruals	—	—	—	185,184,091	185,184,091
Others	—	—	—	1,882,939,272	1,882,939,272
Bank overdraft (unsecured)	—	—	—	11,146,247	11,146,247
	<u>—</u>	<u>—</u>	<u>—</u>	<u>2,150,127,876</u>	<u>2,150,127,876</u>
	<u><u>—</u></u>	<u><u>—</u></u>	<u><u>—</u></u>	<u><u>2,150,127,876</u></u>	<u><u>2,150,127,876</u></u>
2017 — (re-stated)	Held to maturity	Loans and receivables	Available for sale	Financial assets and liabilities at amortised cost	TOTAL
	G\$	G\$	G\$	G\$	G\$
Assets					
Cash resources	—	—	—	1,469,607,988	1,469,607,988
Investments	432,910,829	25,253,141	2,378,820,482	—	2,836,984,452
Statutory deposits	—	—	—	776,858,654	776,858,654
Treasury bills	—	—	—	705,673,743	705,673,743
Receivables and prepayments	—	259,062,120	—	—	259,062,120
Others	—	19,857,408	—	57,210,518	77,067,926
	<u>432,910,829</u>	<u>304,172,669</u>	<u>2,378,820,482</u>	<u>3,009,350,903</u>	<u>6,125,254,883</u>
	<u><u>432,910,829</u></u>	<u><u>304,172,669</u></u>	<u><u>2,378,820,482</u></u>	<u><u>3,009,350,903</u></u>	<u><u>6,125,254,883</u></u>
Liabilities					
Pension reserves	—	—	—	5,784,909	5,784,909
Unclaimed dividends and triennial profits	—	—	—	78,616,346	78,616,346
Payables and accruals	—	—	—	287,564,565	287,564,565
Others	—	—	—	1,953,718,090	1,953,718,090
	<u>—</u>	<u>—</u>	<u>—</u>	<u>2,325,683,910</u>	<u>2,325,683,910</u>
	<u><u>—</u></u>	<u><u>—</u></u>	<u><u>—</u></u>	<u><u>2,325,683,910</u></u>	<u><u>2,325,683,910</u></u>

NOTES ON THE ACCOUNTS

(45) FINANCIAL RISK MANAGEMENT

Financial risk management objectives

The Company's Management monitors and manages the financial risks relating to the operations of the Company through internal risk reports which analyse exposures by degree and magnitude of risks. These risks include market risk (currency risk, interest rate risk and price risk), credit risk and liquidity risk.

The Company seeks to minimise the effects of these risks by the use of techniques that are governed by management's policies on foreign exchange risk, interest rate risk and credit risk.

(a) Market risk

The Company's activities expose it to the financial risks of changes in foreign currency exchange rates and interest rates. The Company uses gap analysis, interest rate sensitivity and exposure limits to financial instruments to manage its exposure to interest rate and foreign currency risk.

There has been no change in the Company's exposure to market risks or the manner in which it manages these risks.

(i) Price risk

Price risk is the risk that the value of financial instruments will fluctuate as a result of changes in market prices whether those changes are caused by factors specific to the individual security of its issuer or factors affecting all securities traded in the market. Management continually identifies the risk and diversifies the portfolio in order to minimise the risk.

(ii) Interest sensitivity analysis

The table overleaf analyses the sensitivity of interest rates exposure for both financial assets and financial liabilities at the end of the reporting period. The sensitivity analysis includes only outstanding balances at the end of the reporting period. A 50 basis point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

A positive number indicates an increase in surplus where the interest rate appreciates by 50 basis points. For a decrease of 50 basis points in the interest rate, there would be an equal and opposite impact on surplus and the balances would be negative.

NOTES ON THE ACCOUNTS

(45) FINANCIAL RISK MANAGEMENT — cont'd

(a) Market risk - cont'd

(ii) Interest rate sensitivity analysis - cont'd

If interest rates had been 50 basis points higher/lower and all other variables were held constant, the impact on the Company's surplus would have been as illustrated on the following table:

	Increase/ decrease in basis points	<u>Impact on surplus for the period</u>	
		<u>2018</u>	<u>2017</u>
<u>Cash and cash equivalents</u>		<u>G\$M</u>	<u>G\$M</u>
Local currency	+/-50	3.77	3.15
Foreign currencies	+/-50	8.95	7.92

Apart from the foregoing, with respect to the other financial assets and liabilities, it was not possible to determine the expected impact of a reasonable possible change in interest rates on surplus or equity as other factors such as credit risks, market risks, political and disaster risks can affect the value of the assets and liabilities.

NOTES ON THE ACCOUNTS

(45) FINANCIAL RISK MANAGEMENT — cont'd

(a) Market risk - cont'd

(iii) Interest rate risk

The Company's exposure to interest rate risk is minimal but the Company's management continuously monitors and manages these risks through the use of appropriate tools, and implements strategies to hedge against any adverse effects.

The Company's exposures to interest rate risk on financial assets and financial liabilities are listed below:

2018	Maturing					Total
	Average interest rate	Within 1 year	1 to 5 years	Over 5 years	Non interest bearing	
	%	G\$	G\$	G\$	G\$	G\$
Assets						
Cash resources	0.51	920,954,834	—	—	530,895,143	1,451,849,977
Investments	5.10	592,060,764	670,405,540	—	4,360,812,626	5,623,278,930
Mortgages	6.00	1,680,763	6,010,535	16,576,282	—	24,267,580
Statutory deposits	1.19	—	785,000,315	—	—	785,000,315
Receivables and prepayments	12.00	152,226,926	—	—	—	152,226,926
Others		—	—	—	226,373,856	226,373,856
		<u>1,666,923,287</u>	<u>1,461,416,390</u>	<u>16,576,282</u>	<u>5,118,081,625</u>	<u>8,262,997,584</u>
Liabilities						
Pension reserve		—	—	—	5,292,429	5,292,429
Unclaimed dividends and triennial profit		—	—	—	65,565,837	65,565,837
Payables and accruals		—	93,244,008	—	91,940,083	185,184,091
Other		—	—	—	1,882,939,272	1,882,939,272
Bank overdraft (unsecured)	17.00	11,146,247	—	—	—	11,146,247
		<u>11,146,247</u>	<u>93,244,008</u>	<u>—</u>	<u>2,045,737,621</u>	<u>2,150,127,876</u>
Interest sensitivity gap		<u>1,655,777,040</u>	<u>1,368,172,382</u>	<u>16,576,282</u>		

NOTES ON THE ACCOUNTS

(45) FINANCIAL RISK MANAGEMENT — cont'd

(a) Market risk - cont'd

(iii) Interest rate risk — cont'd

2017 — (re-stated)	Maturing					Total G\$
	Average interest rate %	Within 1 year G\$	1 to 5 years G\$	Over 5 years G\$	Non interest bearing G\$	
Assets						
Cash resources	0.51	890,443,925	—	—	579,164,063	1,469,607,988
Investments	5.10	834,593,743	232,490,829	71,500,000	2,378,820,482	3,517,405,054
Mortgages	6.00	1,033,778	5,211,174	19,008,189	—	25,253,141
Statutory deposits	1.19	—	776,858,654	—	—	776,858,654
Receivables and prepayments	12.00	7,245,381	15,750,665	—	236,066,074	259,062,120
Others		—	—	—	77,067,926	77,067,926
		<u>1,733,316,827</u>	<u>1,030,311,322</u>	<u>90,508,189</u>	<u>3,271,118,545</u>	<u>6,125,254,883</u>
Liabilities						
Pension reserve		—	—	—	5,784,909	5,784,909
Unclaimed dividends and triennial profit		—	—	—	78,616,346	78,616,346
Payables and accruals		—	93,244,008	—	194,320,557	287,564,565
Other		—	—	—	1,953,718,090	1,953,718,090
		<u>—</u>	<u>93,244,008</u>	<u>—</u>	<u>2,232,439,902</u>	<u>2,325,683,910</u>
Interest sensitivity gap		<u>1,733,316,827</u>	<u>937,067,314</u>	<u>90,508,189</u>		

NOTES ON THE ACCOUNTS

(45) FINANCIAL RISK MANAGEMENT — cont'd

(a) Market risk - cont'd

(iv) Foreign currency risk

The Company's exposure to the effects of fluctuations in foreign currency exchange rates arises mainly from investments and foreign bank balances. The currencies which the Company is mainly exposed to are Pounds Sterling, United States, Eastern Caribbean and Trinidad & Tobago dollars.

The aggregate amounts of assets and liabilities denominated in currencies other than Guyana dollars are as shown:-

	2018				
	£ Sterling	US\$	EC\$	TT\$	Total G\$ equivalent
Assets	1,372,551	1,908,231	26,675,547	660,231	2,713,399,415
Liabilities	—	—	1,864,671	—	133,323,962
	2017				
	£ Sterling	US\$	EC\$	TT\$	Total G\$ equivalent
Assets	1,369,622	1,625,515	27,009,896	660,231	2,676,323,641
Liabilities	—	—	2,328,253	—	166,470,075

Foreign currency sensitivity analysis

The following table details the Company's sensitivity to a 3% increase or decrease in the Guyana dollar against the relevant currencies. Although a rate is not formally adopted and used as a measure, 3% gives a prudent possibility of a change in rate.

The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for 3% change in foreign currency rate. A positive number below indicates an increase in reserves if the currency were to strengthen 3% against the Guyana dollar. If the currencies were to weaken 3% against the Guyana dollar, there would be an equal and opposite impact on the reserves and the balances would be negative.

	£ Sterling impact G\$M	US Dollar impact G\$M	EC Dollar impact G\$M	TT Dollar impact G\$M	Total G\$M equivalent
2018 Profit	11.5	12.1	61.2	0.6	85.4
2017 Profit	11.6	10.2	62.9	0.6	85.3

NOTES ON THE ACCOUNTS

(45) FINANCIAL RISK MANAGEMENT — cont'd

(b) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in raising funds to meet its commitments associated with financial instruments.

The Company manages its liquidity risk by maintaining an appropriate level of resources in liquid or near liquid form.

The following table details the Company's remaining contractual maturity:

	On demand	1 to 3 months	4 to 12 months	1 to 5 years	Over 5 years	Total
	G\$	G\$	G\$	G\$	G\$	G\$
2018						
Assets						
Mortgages	—	427,578	1,253,185	6,010,535	16,576,282	24,267,580
Securities	—	115,830,000	71,500,000	451,291,050	4,360,812,626	4,999,433,676
Statutory deposits	—	—	—	785,000,315	—	785,000,315
Interest accrued	25,885,470	—	—	—	—	25,885,470
Receivables and prepayments	3,121,372	73,644,927	45,164,722	30,110,045	185,860	152,226,926
Due from The Guyana and Trinidad Mutual Life Insurance Company Limited	137,543,743	—	—	—	—	137,543,743
Unexpired reinsurance premiums	—	9,051,895	—	—	—	9,051,895
Taxes recoverable	—	—	53,892,748	—	—	53,892,748
Treasury bills	—	203,071,898	201,658,866	219,114,490	—	623,845,254
Cash on deposit	920,954,834	—	—	—	—	920,954,834
Cash at bank	521,181,005	—	—	—	—	521,181,005
Cash on hand and in transit	9,714,138	—	—	—	—	9,714,138
	<u>1,618,400,562</u>	<u>402,026,298</u>	<u>373,469,521</u>	<u>1,491,526,435</u>	<u>4,377,574,768</u>	<u>8,262,997,584</u>
Liabilities						
Unexpired risks	—	—	—	—	1,280,545,332	1,280,545,332
Pension reserve	—	—	—	—	5,292,429	5,292,429
Unclaimed dividends and triennial profit	65,565,837	—	—	—	—	65,565,837
Taxation	—	49,875,141	—	—	—	49,875,141
Claims	552,518,799	—	—	—	—	552,518,799
Payables and accruals	—	91,940,083	—	93,244,008	—	185,184,091
Bank overdraft (unsecured)	11,146,247	—	—	—	—	11,146,247
	<u>629,230,883</u>	<u>141,815,224</u>	<u>—</u>	<u>93,244,008</u>	<u>1,285,837,761</u>	<u>2,150,127,876</u>
Net assets	<u>989,169,679</u>	<u>260,211,074</u>	<u>373,469,521</u>	<u>1,398,282,427</u>	<u>3,091,737,007</u>	<u>6,112,869,708</u>

NOTES ON THE ACCOUNTS

(45) FINANCIAL RISK MANAGEMENT — cont'd

(b) Liquidity risk - cont'd

	On demand	1 to 3 months	4 to 12 months	1 to 5 years	Over 5 years	Total
	G\$	G\$	G\$	G\$	G\$	G\$
2017 — (re-stated)						
Assets						
Mortgages	—	253,790	779,988	5,211,174	19,008,189	25,253,141
Securities	—	—	—	361,410,829	2,450,320,482	2,811,731,311
Statutory deposits	—	—	—	776,858,654	—	776,858,654
Interest accrued	19,857,408	—	—	—	—	19,857,408
Receivables and prepayments	3,614,664	148,191,877	23,202,563	83,069,006	984,010	259,062,120
Unexpired reinsurance premiums	—	7,473,454	—	—	—	7,473,454
Taxes recoverable	—	—	49,737,064	—	—	49,737,064
Treasury bills	—	705,673,743	—	—	—	705,673,743
Cash on deposit	890,443,925	—	—	—	—	890,443,925
Cash at bank	535,756,009	—	—	—	—	535,756,009
Cash on hand and in transit	43,408,054	—	—	—	—	43,408,054
	<u>1,493,080,060</u>	<u>861,592,864</u>	<u>73,719,615</u>	<u>1,226,549,663</u>	<u>2,470,312,681</u>	<u>6,125,254,883</u>
Liabilities						
Unexpired risks	—	—	—	—	1,260,608,177	1,260,608,177
Pension reserve	—	—	—	—	5,784,909	5,784,909
Due from The Guyana and Trinidad Mutual Life Insurance Company Limited	10,479,903	—	—	—	—	10,479,903
Unclaimed dividends and triennial profit	78,616,346	—	—	—	—	78,616,346
Taxation	—	120,699,794	—	—	—	120,699,794
Claims	561,930,216	—	—	—	—	561,930,216
Payables and accruals	—	194,320,557	—	93,244,008	—	287,564,565
	<u>651,026,465</u>	<u>315,020,351</u>	<u>—</u>	<u>93,244,008</u>	<u>1,266,393,086</u>	<u>2,325,683,910</u>
Net assets	<u>842,053,595</u>	<u>546,572,513</u>	<u>73,719,615</u>	<u>1,133,305,655</u>	<u>1,203,919,595</u>	<u>3,799,570,973</u>

NOTES ON THE ACCOUNTS

(45) FINANCIAL RISK MANAGEMENT — cont'd

(c) Credit risk

Concentration of assets and liabilities

Credit risk is the risk that a customer or counterparty will default on its contractual obligations resulting in financial loss to the Company.

The Company faces credit risk in respect of its receivables, investments and cash and cash equivalents. However, this risk is controlled by close monitoring of these assets by the Company. The maximum credit risk faced by the Company are the balances reflected in the financial statements.

The table below shows the Company's maximum exposure to credit risk:

	2018 G\$	2017 G\$
	Maximum exposure	Maximum exposure
Investments(i)	4,999,433,676	2,811,731,311
Loans and receivables (ii)	24,267,580	25,253,141
Interest accrued (iii)	25,885,470	19,857,408
Receivables and prepayments (iv)	152,226,926	259,062,120
Due from The Guyana and Trinidad Mutual Life Insurance Company Limited (v)	137,543,743	—
Unexpired reinsurance premiums(vi)	9,051,895	7,473,454
Statutory deposits (vii)	785,000,315	776,858,654
Treasury bills (viii)	623,845,254	705,673,743
Cash and cash equivalents (ix)	1,451,849,977	1,469,607,988
Taxes recoverable (x)	53,892,748	49,737,064
Total credit risk exposure	8,262,997,584	6,125,254,883

Receivables balances are classified as follows:

Current	143,522,206	183,971,258
Impaired	41,901,783	17,595,961
	<u>185,423,989</u>	<u>201,567,219</u>

- (i) Investments in Government Bonds and Equities are assets for which the likelihood of default are considered low by the Company.
- (ii) Loans and receivables include the sum of G\$24,267,580 (2017 — G\$25,253,141) that comprise of mortgages. These are fully secured against the borrowers' properties as such the likelihood of loss is considered extremely low by the Company.
- (iii) As detailed in note 24, interest accrued represents amounts due or accrued on the various investments of the Company. These amounts would either be received in the new financial year, or would materialise on the maturity of the investment(s) in accordance with their terms and conditions.
- (iv) Receivables and prepayments comprise a number of advances and loans to staff and sales representatives on which interest is earned. They also include amounts for securities pending redemption and amounts owing to the Company by other organisations. A provision for irrecoverable debts of \$41,901,783 was reflected as at December 31, 2018, (2017 — \$17,595,961).

NOTES ON THE ACCOUNTS

(45) FINANCIAL RISK MANAGEMENT — cont'd

(c) Credit risk - cont'd

- (v) Amount due from The Guyana and Trinidad Mutual Life Insurance Company Limited represents the net balance due for shared costs. The Company has a sound capital base and management continuously monitors this account.
- (vi) Unexpired reinsurance premiums is the estimated portion of the reinsurance cost that relates to the future accounting period. This amount would be recovered through the reversing of this provision in the next financial year.
- (vii) Statutory deposits represent deposits with Insurance Regulators and with financial institutions held in trust to the order of the Insurance Regulators. The likelihood of default is considered very low by the Company.
- (viii) Treasury bills are investments in Eastern Caribbean Governments and are such that the likelihood of default is extremely low and have therefore been considered virtually risk-free by the Company.
- (ix) Cash and cash equivalents include balances held with commercial banks. These banks have been assessed by the Company as being creditworthy, with very strong capacity to meet their obligations as they fall due. The related risk is therefore considered very low.
- (x) Tax recoverable reflects overpayment of advance corporate tax to the Tax Authorities. The likelihood of default is considered extremely low by the Company.

Ageing of trade and other receivables which were past due but not impaired

There were no mortgages and other receivables which were impaired

Ageing of trade and other receivables which were impaired

	<u>2018</u> G\$	<u>2017</u> G\$
120 + days	<u>41,901,783</u>	<u>17,595,961</u>
Provision for impairment - individually assessed	<u>41,901,783</u>	<u>17,595,961</u>

NOTES ON THE ACCOUNTS

(46) INSURANCE RISK

The principal risks that the Company faces under its insurance contracts are that actual claims are greater than estimates, actual claims are not adequately mitigated by re-insurance, and that total claims from the portfolio of contracts exceed the estimate used in pricing those contracts. The risks and mitigating factors are discussed below.

Risk management objectives and policies

The Company mitigates its risks by engaging in both facultative reinsurance and excess of loss reinsurance treaties. Reinsurance coverage for perils and other risks excluded from the excess of loss treaty are facultatively reinsured on a yearly renewable basis. The Company also engages in redlining where it reserves the right to offer no coverage in specified geographic areas. The Company declines, rates up, applies excesses, accepts small participation or a combination of more than one of the preceding as part of its overall prudent underwriting principles.

Terms and conditions of insurance contracts

All insurance contracts issued by the Company include conditions aimed at protecting it. Some of these include stating assumed risks clearly (aimed at removing any ambiguity), inclusion of excess clauses, reserving the right to terminate the policy with notice, and clearly stating the maximum limit of any liability. The Company promises to settle claims as soon as possible, all consideration given to proper investigations to establish that the insured event and losses have occurred.

Sensitivity analysis

The Company's profitability is sensitive to the flow of monies (1) inwards from policyholders; and (2) outwards to policyholders. If policyholders are unable to pay their premiums, the inflow of cash will be constrained. If claims are above anticipated averages, there will be strain on the Company's finances and it would have to seek alternative financing solutions. Its cash flow would therefore be affected negatively.

Concentrations of insurance risk

Insurance risks are spread in a number of geographical areas across the four territories in which the Company operates.

Claims development

Claims are provided for and kept as a liability until they are settled or have expired. At the time of loss, a provision is made based on best estimates. There is some amount of uncertainty surrounding the timing of payments and the exact amount to be paid for most claims. There are occasions where the provision is in excess of the incurred loss. This is adjusted at the time of claim settlement or at the point of the revision of provisions, whichever is earlier. Similarly, there are times when the provision is insufficient to cover the losses estimated. These too are adjusted at the earlier of claims payment or overall claims revision.

NOTES ON THE ACCOUNTS

(46) INSURANCE RISK — cont'd

Claims Development — cont'd

The table shows the Company's gross claims development history over a seven year period:

	2012	2013	2014	2015	2016	2017	2018	Total
	G\$							
Gross estimates of cumulative claims cost								
At the end year of claims	471,760,784	682,568,668	397,338,986	564,616,813	827,730,547	289,864,186	276,334,500	
One year later	472,351,028	695,566,928	399,410,986	582,495,658	835,509,390	289,864,186	—	
Two years later	471,171,278	727,167,297	404,270,685	582,495,658	852,648,655	—	—	
Three years later	479,180,708	727,622,037	404,270,685	582,795,658	—	—	—	
Four years later	479,716,958	731,260,314	404,870,685	—	—	—	—	
Five years later	479,716,958	732,556,670	—	—	—	—	—	
Six years later	479,816,958	—	—	—	—	—	—	
Current estimate of cumulative claims cost	479,816,958	732,413,670	404,870,685	582,795,658	852,648,655	289,864,186	276,334,500	3,618,744,312
Cummulative payments	(444,857,452)	(691,096,732)	(372,099,098)	(537,491,846)	(719,629,300)	(153,743,211)	—	(2,918,917,639)
Adjustments	—	(4,433,000)	(1,430,000)	—	—	—	—	(5,863,000)
Outstanding claims	34,959,506	37,026,938	31,341,587	45,303,812	133,019,355	136,120,975	276,334,500	694,106,673
Outstanding claims 2011 and prior	106,267,309	—	—	—	—	—	—	106,267,309
Total gross outstanding claims	141,226,815	37,026,938	31,341,587	45,303,812	133,019,355	136,120,975	276,334,500	800,373,982

The table shows the Company's net claims development history over a seven year period after adjusting for reinsurance recoveries:

	2012	2013	2014	2015	2016	2017	2018	Total
	G\$							
Net estimates of cumulative claims cost								
At the end year of claims	274,466,064	132,182,056	268,063,994	242,967,149	304,170,415	263,341,543	247,277,355	
One year later	426,611,726	685,157,028	365,574,699	388,180,836	787,681,774	271,635,217	—	
Two years later	448,324,089	709,822,756	370,498,194	552,662,943	802,236,166	—	—	
Three years later	456,802,817	719,368,421	393,315,232	558,269,046	—	—	—	
Four years later	462,944,795	725,055,838	397,684,027	—	—	—	—	
Five years later	466,837,753	726,483,740	—	—	—	—	—	
Six years later	468,182,460	—	—	—	—	—	—	
Current estimate of cumulative claims cost	468,182,460	726,340,740	397,684,027	558,269,046	802,236,166	271,635,217	247,277,355	3,471,625,011
Cummulative payments	(444,857,452)	(691,096,732)	(372,099,098)	(537,491,846)	(719,629,300)	(153,743,211)	—	(2,918,719,639)
Adjustments	—	(4,433,000)	(1,430,000)	—	—	—	—	(5,863,000)
Outstanding claims	23,325,008	30,954,008	24,154,929	20,777,200	82,606,866	117,892,006	247,277,355	546,987,372
Outstanding claims 2011 and prior	5,531,427	—	—	—	—	—	—	5,531,427
Total net outstanding claims	28,856,435	30,954,008	24,154,929	20,777,200	82,606,866	117,892,006	247,277,355	552,518,799

NOTES ON THE ACCOUNTS

(47) REPORTING BY CLASS OF INSURANCE

The Company's reporting is organised into three main business segments per the classes of insurance namely property, motor and accident and liability. The Company's primary reporting format is by class of insurance, and the secondary format would be by geographical segments.

The following is an analysis by the respective segments:

	2018			
	Property	Motor	Accident & liability	Total
	G\$	G\$	G\$	G\$
Revenue				
Gross premiums	1,453,851,444	1,025,779,687	95,642,486	2,575,273,617
Movement in unexpired risks	(11,255,372)	(7,941,342)	(740,441)	(19,937,155)
Less reinsurance premiums	(398,452,310)	(52,210,555)	(4,733,179)	(455,396,044)
Net premiums	1,044,143,762	965,627,790	90,168,866	2,099,940,418
Income from investment	83,585,919	58,974,896	5,498,750	148,059,565
Other income	627,741	442,909	41,296	1,111,946
Currency exchange loss	(1,694,015)	(1,195,229)	(111,442)	(3,000,686)
	1,126,663,407	1,023,850,366	95,597,470	2,246,111,243
<i>Deduct:</i>				
Expenditure				
Claims	250,112,434	329,321,917	57,300,912	636,735,263
Commissions and sales expenses	214,107,078	47,529,350	9,061,691	270,698,119
Salaries and other staff costs	214,490,379	151,335,871	14,110,378	379,936,628
Management expenses	260,654,412	183,907,374	17,147,306	461,709,093
Pension fund contribution	10,848,429	—	—	10,848,429
Withholding and other taxes	9,512,046	—	—	9,512,046
Dividends, bonus and triennial profit	75,492,471	—	—	75,492,741
Transfer to investment reserve	481,083	—	—	481,083
	1,035,698,602	712,094,512	97,620,287	1,845,413,402
Profit / (loss) before tax	90,964,805	311,755,854	(2,022,817)	400,697,841
Taxation				75,918,730
Profit after tax				324,779,111

NOTES ON THE ACCOUNTS

(47) REPORTING BY CLASS OF INSURANCE — Cont'd

The following is an analysis by the respective segments:

	2017 (Restated)			
	Property	Motor	Accident & liability	Total
	G\$	G\$	G\$	G\$
Revenue				
Gross premiums	1,411,768,163	1,013,938,687	86,077,093	2,511,783,943
Movement in unexpired risks	8,769,283	6,298,141	534,673	15,602,097
Less reinsurance premiums	(451,055,526)	(49,272,794)	(2,929,352)	(503,257,672)
Net premiums	969,481,920	970,964,034	83,682,414	2,024,128,368
Income from investment	79,318,676	56,967,054	4,836,149	141,121,879
Other income	988,378	709,858	60,263	1,758,498
Currency exchange gain	6,827,233	4,903,352	416,264	12,146,849
	<u>1,056,616,207</u>	<u>1,033,544,298</u>	<u>88,995,090</u>	<u>2,179,155,594</u>
<i>Deduct:</i>				
Expenditure				
Claims	248,474,903	396,016,501	21,226,795	665,718,199
Commissions and sales expenses	206,175,270	52,568,623	8,113,785	266,857,678
Salaries and other staff costs	204,751,014	147,053,163	12,483,900	364,288,077
Management expenses	246,547,224	177,071,403	15,032,262	438,650,889
Pension fund contribution	11,231,487	—	—	11,231,487
Withholding and other taxes	8,616,098	—	—	8,616,098
Dividends bonus and triennial profit	76,171,124	—	—	76,171,124
Transfer to investment reserve	2,401,165	—	—	2,401,165
	<u>1,004,368,285</u>	<u>772,709,690</u>	<u>53,856,742</u>	<u>1,833,934,717</u>
Profit before tax	<u>52,247,922</u>	<u>260,834,608</u>	<u>32,138,348</u>	<u>345,220,877</u>
Taxation				<u>94,331,156</u>
Profit after tax				<u>250,889,721</u>

NOTES ON THE ACCOUNTS

(47) REPORTING BY CLASS OF INSURANCE — Cont'd

	2018			
	Property	Motor	Accident & liability	Total
	G\$	G\$	G\$	G\$
Assets	5,577,365,971	3,983,832,836	398,383,284	9,959,582,091
Liabilities	1,473,168,369	1,052,263,121	105,226,312	2,630,657,802
Unallocated liabilities	—	—	—	49,875,141
	2017			
	Property	Motor	Accident & liability	Total
	G\$	G\$	G\$	G\$
Assets	4,362,358,124	3,115,970,088	311,597,009	7,789,925,221
Liabilities	1,539,547,059	1,099,676,471	109,967,647	2,749,191,177
Unallocated liabilities	—	—	—	120,699,794

(48) INSURANCE ACT 2016

The Insurance Act 2016 became effective in 2018. Part XIV section 171 of the Act relates to the statutory fund and refers to the Regulations made under the Insurance Act 2016, which also became effective in 2018. Part 4 of the Regulations stipulate the statutory fund's composition, limits and other requirements including investments. The areas of non-compliance are as listed.

Disposal of assets

As stated in part 4 number 29 of the Regulations;

"(1) An insurer which immediately before the commencement of these Regulations has -

- (a) permissible assets in excess of the limits specified in these regulations; or
- (b) non-permissible assets,

shall reduce such assets so that it is in compliance with these regulations within a period of five years from the date of commencement of these Regulations."

"(2) Within sixty days of the date of the commencement these regulations each insurer shall submit to the Bank a plan approved by the insurer's board of directors -

- (a) specifying how compliance will be achieved within a reasonable period not exceeding five years; and
- (b) delineating specific goals to be achieved within specified reporting periods not exceeding one year."

As at 31 December 2018, a plan approved by the board of directors was not submitted to the Bank of Guyana. However, this issue is currently being addressed by management.

Category limits

As stated in part 4 number 33 of the Regulations; "the category limits of investments for statutory fund requirements shall be as set out in Schedule 3." Schedule 3 specifies a maximum of 20% of the statutory fund for shares of Corporations in Guyana. At present, 88% of the statutory fund represents investment in shares of Corporations in Guyana.

Management is currently in the process of resolving this issue.

NOTES ON THE ACCOUNTS

(49) RESTATEMENT

In the current year, the financial statements were retrospectively restated to reclassify unexpired risks previously grouped under other reserves instead of non-current liability. The effect of this restatement is as follows:

	G\$
Unexpired risks reserve at 31 December 2016 decreased by	1,276,210,274
Unexpired risks reserve at 31 December 2017 decreased by	1,260,608,177
Total comprehensive income for the year ended 31 December 2017 decreased by	15,602,097
Unexpired risks liability at 31 December 2016 increased by	(1,276,210,274)
Unexpired risks liability at 31 December 2017 increased by	(1,260,608,177)

(50) APPROVAL OF FINANCIAL STATEMENTS

The financial statements were approved for issue by the Directors on 19th July, 2019.